



**DATE:** May 6, 2024

**TO:** Jessica Vealitzek, Chair  
Operation Committee

Gina Roberts, Chair  
Finance Committee

**FROM:** Ronald J. Davis  
Director of Public Safety

**RECOMMENDATION:** Recommend approval of a Resolution awarding a five-year Contract for the Purchase and Installation of Body-Worn Cameras and In-Car Cameras to Axon Enterprise, Inc. in an amount not to exceed \$397,843.29.

**STRATEGIC DIRECTION:** Organizational Sustainability

**FINANCIAL DATA:** The purchase of body-worn and in-car cameras for public safety officers and public safety vehicles was approved as part of the FY2024 Equipment Rental Budget (13564000-706000). The total budgeted amount for the body-worn and in-car cameras in FY2024 is \$63,000.00. The actual cost of the body-worn and in-car cameras is projected to be \$397,843.29 amortized over five years (\$79,568.66/year), which includes the purchase of the cameras and other hardware, installation services, and use of related software and other support services for a five-year term.

**BACKGROUND:** Public Act (P.A.) 101-0652, also known as the Safety, Accountability, Fairness and Equity-Today (SAFE-T) Act, made changes to the Law Enforcement Officer-Worn Body Camera Act (50 ILCS 706/10-1 et seq.) to require all law enforcement agencies to implement the use of body cameras within prescribed timelines. Starting on January 1, 2025, officers of all law enforcement agencies other than counties and municipalities will need to wear body cameras. Under the Law Enforcement Officer-Worn Body Camera Act, officer-worn body cameras will provide state of the art evidence collection and additional opportunities for training and instruction. Further, officer-worn body cameras may provide impartial evidence and documentation to settle disputes and allegations of officer misconduct.

Staff determined that body-worn cameras and in-car cameras are available under Sourcewell Contract 101223-AXN with Axon Enterprise, Inc. as the agent. This contract through Sourcewell with Axon Enterprise, Inc. will allow for continual firmware updates during the five-year contract term as well as routine maintenance and new replacement equipment after five years of use. Furthermore, the Lake County State's Attorney's office supports the use of Axon's Evidence.com service for the sharing and communication of recorded evidence.

This recommended contract will outfit the District's public safety officers with body-worn cameras and public safety vehicles with in-car cameras. The actual cost of the body-worn and in-car cameras, plus related software and services for a five-year term, is projected to be \$397,843.29 amortized over five years (\$79,568.66/year) under the attached resolution.

**REVIEW BY OTHERS:** Chief Operations Officer, Director of Finance, Manager of Board Operations, and Corporate Counsel.



**LAKE COUNTY FOREST PRESERVE DISTRICT  
LAKE COUNTY, ILLINOIS**

**A RESOLUTION AWARDING A CONTRACT TO AXON ENTERPRISE, INC. FOR  
THE PURCHASE OF BODY-WORN CAMERAS AND IN-CAR CAMERAS**

**WHEREAS**, the Lake County Forest Preserve District (the “District”) desires to purchase body worn cameras and in-car cameras and related software and services (collectively, the “Equipment”); and

**WHEREAS**, pursuant to the Illinois Governmental Joint Purchasing Act, 30 ILCS 525/1, et seq., any governmental unit may purchase personal property, supplies, and services jointly with one or more other governmental units if one of the governmental units has publicly advertised for, and received, competitive, sealed bids or proposals, and has awarded a contract for such personal property, supplies, and services to the lowest responsible bidder or the highest ranking proposer, all in accordance with such Act; and

**WHEREAS**, Sourcewell has publicly advertised for, and received, competitive proposals for the Equipment, including a proposal by Axon Enterprise, Inc. for the Equipment; and

**WHEREAS**, Sourcewell has awarded contract #101223-AXN to Axon Enterprise, Inc. as the highest-ranking proposer for the Equipment (the “Sourcewell Contract”), and the Sourcewell Contract provides that other units of local government may also enter into a contract with Axon Enterprise, Inc. on the same terms as provided in the Sourcewell Contract; and

**WHEREAS**, it is in the best interest of the District to award a contract for the Equipment to Axon Enterprise, Inc. on the same terms as provided in the Sourcewell Contract (the “Contract”) for a total price not to exceed \$397,847.29 (the “Contract Price”);

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, **THAT**:

**Section 1. Recitals.** The recitals set forth above are incorporated as a part of this Resolution by this reference.

**Section 2. Award of Contract.** The proposal submitted by Axon Enterprise, Inc., in the total amount of the Contract Price is hereby accepted, and the Contract is hereby awarded to Axon Enterprise, Inc.

**Section 3. Execution of Contract.** The Executive Director of the District is hereby authorized and directed to execute the Contract with Axon Enterprise, Inc., in an amount up to the Contract Price.

**Section 4. Payments.** The District Treasurer shall make payments under the Contract only pursuant to and in accordance with the Contract terms.

**Section 5. Effective Date.** This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED this \_\_\_\_ day of \_\_\_\_\_, 2024.

AYES:

NAYS:

APPROVED this \_\_\_\_ day of \_\_\_\_\_, 2024.

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Angelo D. Kyle, President  
Lake County Forest Preserve District

ATTEST:

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Julie Gragnani, Secretary  
Lake County Forest Preserve District

Exhibit No. \_\_\_\_\_



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-564800-45414.751MM

Issued: 05/02/2024

Quote Expiration: 05/15/2024

Estimated Contract Start Date: 10/15/2024

Account Number: 558558

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Lake County Forest District Police - IL 19808 W Grand Ave Lake Villa, IL 60046-7519 USA	Lake County Forest District Police - IL 19808 W Grand Ave Lake Villa IL 60046-7519 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Moore Phone: (480) 905-2068 Email: mmoore@axon.com Fax: (480) 905-2068	Ron Davis Phone: 8472761012 Email: rdavis@lcfpd.org Fax: 8472453052

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$238,572.09</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$238,572.09</b>

**Discount Summary**

Average Savings Per Year	\$5,399.22
<b>TOTAL SAVINGS</b>	<b>\$26,996.11</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Sep 2024	\$47,714.41	\$0.00	\$47,714.41
Sep 2025	\$47,714.42	\$0.00	\$47,714.42
Sep 2026	\$47,714.42	\$0.00	\$47,714.42
Sep 2027	\$47,714.42	\$0.00	\$47,714.42
Sep 2028	\$47,714.42	\$0.00	\$47,714.42
<b>Total</b>	<b>\$238,572.09</b>	<b>\$0.00</b>	<b>\$238,572.09</b>

Quote Unbundled Price:	\$265,568.20
Quote List Price:	\$240,523.00
Quote Subtotal:	\$238,572.09

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	60	\$73.05	\$36.07	\$36.07	\$8,656.80	\$0.00	\$8,656.80
BWCamTAP	Body Worn Camera TAP Bundle	35	60	\$41.50	\$33.80	\$33.80	\$70,980.00	\$0.00	\$70,980.00
<b>A la Carte Hardware</b>									
100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39			\$39.00	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	35			\$849.00	\$840.51	\$29,417.85	\$0.00	\$29,417.85
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$1,622.51	\$6,490.04	\$0.00	\$6,490.04
<b>A la Carte Software</b>									
73449	AXON RESPOND - LICENSE	35	60		\$5.64	\$5.64	\$11,844.00	\$0.00	\$11,844.00
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	60		\$10.85	\$10.85	\$22,785.00	\$0.00	\$22,785.00
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	60		\$0.65	\$0.65	\$27,300.00	\$0.00	\$27,300.00
BasicLicense	Basic License Bundle	28	60		\$16.27	\$16.25	\$27,300.00	\$0.00	\$27,300.00
ProLicense	Pro License Bundle	8	60		\$43.40	\$43.33	\$20,798.40	\$0.00	\$20,798.40
<b>A la Carte Services</b>									
85144	AXON BODY - PSO - STARTER	1			\$13,000.00	\$13,000.00	\$13,000.00	\$0.00	\$13,000.00
<b>Total</b>							<b>\$238,572.09</b>	<b>\$0.00</b>	<b>\$238,572.09</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	35	1	09/15/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	09/15/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	39	1	09/15/2024
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	39	1	09/15/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	4	1	09/15/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	09/15/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	09/15/2024
A la Carte	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	1	09/15/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	03/15/2027
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	36	1	03/15/2027
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	09/15/2029
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	36	1	09/15/2029

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	28	10/15/2024	10/14/2029
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	28	10/15/2024	10/14/2029
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	24	10/15/2024	10/14/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	8	10/15/2024	10/14/2029
A la Carte	73449	AXON RESPOND - LICENSE	35	10/15/2024	10/14/2029
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	10/15/2024	10/14/2029
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	10/15/2024	10/14/2029

### Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON BODY - PSO - STARTER	1

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	09/15/2025	10/14/2029
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	35	09/15/2025	10/14/2029
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	1	09/15/2025	10/14/2029



## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	19808 W Grand Ave	Lake Villa	IL	60046-7519	USA

## Payment Details

### Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	\$0.00	\$0.00	\$0.00
Year 1	73449	AXON RESPOND - LICENSE	35	\$2,368.80	\$0.00	\$2,368.80
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	\$5,460.00	\$0.00	\$5,460.00
Year 1	85144	AXON BODY - PSO - STARTER	1	\$2,600.00	\$0.00	\$2,600.00
Year 1	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$0.00	\$1,731.35
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.01	\$0.00	\$14,196.01
Year 1	H00001	AB4 Camera Bundle	35	\$5,883.56	\$0.00	\$5,883.56
Year 1	H00002	AB4 Multi Bay Dock Bundle	4	\$1,298.01	\$0.00	\$1,298.01
Year 1	ProLicense	Pro License Bundle	8	\$4,159.68	\$0.00	\$4,159.68
<b>Total</b>				<b>\$47,714.41</b>	<b>\$0.00</b>	<b>\$47,714.41</b>

### Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

### Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	\$0.00	\$0.00	\$0.00
Year 2	73449	AXON RESPOND - LICENSE	35	\$2,368.80	\$0.00	\$2,368.80
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	\$5,460.00	\$0.00	\$5,460.00
Year 2	85144	AXON BODY - PSO - STARTER	1	\$2,600.00	\$0.00	\$2,600.00
Year 2	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$0.00	\$1,731.35
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.01	\$0.00	\$14,196.01
Year 2	H00001	AB4 Camera Bundle	35	\$5,883.57	\$0.00	\$5,883.57
Year 2	H00002	AB4 Multi Bay Dock Bundle	4	\$1,298.01	\$0.00	\$1,298.01
Year 2	ProLicense	Pro License Bundle	8	\$4,159.68	\$0.00	\$4,159.68
<b>Total</b>				<b>\$47,714.42</b>	<b>\$0.00</b>	<b>\$47,714.42</b>

### Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	\$0.00	\$0.00	\$0.00
Year 3	73449	AXON RESPOND - LICENSE	35	\$2,368.80	\$0.00	\$2,368.80
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	\$4,557.00	\$0.00	\$4,557.00

**Sep 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	\$5,460.00	\$0.00	\$5,460.00
Year 3	85144	AXON BODY - PSO - STARTER	1	\$2,600.00	\$0.00	\$2,600.00
Year 3	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$0.00	\$1,731.35
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.01	\$0.00	\$14,196.01
Year 3	H00001	AB4 Camera Bundle	35	\$5,883.57	\$0.00	\$5,883.57
Year 3	H00002	AB4 Multi Bay Dock Bundle	4	\$1,298.01	\$0.00	\$1,298.01
Year 3	ProLicense	Pro License Bundle	8	\$4,159.68	\$0.00	\$4,159.68
<b>Total</b>				<b>\$47,714.42</b>	<b>\$0.00</b>	<b>\$47,714.42</b>

**Sep 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	\$0.00	\$0.00	\$0.00
Year 4	73449	AXON RESPOND - LICENSE	35	\$2,368.80	\$0.00	\$2,368.80
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	\$5,460.00	\$0.00	\$5,460.00
Year 4	85144	AXON BODY - PSO - STARTER	1	\$2,600.00	\$0.00	\$2,600.00
Year 4	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$0.00	\$1,731.35
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.01	\$0.00	\$14,196.01
Year 4	H00001	AB4 Camera Bundle	35	\$5,883.57	\$0.00	\$5,883.57
Year 4	H00002	AB4 Multi Bay Dock Bundle	4	\$1,298.01	\$0.00	\$1,298.01
Year 4	ProLicense	Pro License Bundle	8	\$4,159.68	\$0.00	\$4,159.68
<b>Total</b>				<b>\$47,714.42</b>	<b>\$0.00</b>	<b>\$47,714.42</b>

**Sep 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	39	\$0.00	\$0.00	\$0.00
Year 5	73449	AXON RESPOND - LICENSE	35	\$2,368.80	\$0.00	\$2,368.80
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	35	\$4,557.00	\$0.00	\$4,557.00
Year 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	700	\$5,460.00	\$0.00	\$5,460.00
Year 5	85144	AXON BODY - PSO - STARTER	1	\$2,600.00	\$0.00	\$2,600.00
Year 5	BasicLicense	Basic License Bundle	28	\$5,460.00	\$0.00	\$5,460.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	4	\$1,731.35	\$0.00	\$1,731.35
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	35	\$14,196.01	\$0.00	\$14,196.01
Year 5	H00001	AB4 Camera Bundle	35	\$5,883.57	\$0.00	\$5,883.57
Year 5	H00002	AB4 Multi Bay Dock Bundle	4	\$1,298.01	\$0.00	\$1,298.01
Year 5	ProLicense	Pro License Bundle	8	\$4,159.68	\$0.00	\$4,159.68
<b>Total</b>				<b>\$47,714.42</b>	<b>\$0.00</b>	<b>\$47,714.42</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Contract Sourcewell #101223-AXN.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

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Signature

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Date Signed

5/2/2024





**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-564805-45414.752MM

Issued: 05/02/2024

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Lake County Forest District Police - IL 19808 W Grand Ave Lake Villa, IL 60046-7519 USA	Lake County Forest District Police - IL 19808 W Grand Ave Lake Villa IL 60046-7519 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Moore Phone: (480) 905-2068 Email: mmoore@axon.com Fax: (480) 905-2068	Ron Davis Phone: 8472761012 Email: rdavis@lcfpd.org Fax: 8472453052

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$159,228.00</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$159,228.00</b>

**Discount Summary**

Average Savings Per Year	\$3,365.28
<b>TOTAL SAVINGS</b>	<b>\$16,826.40</b>

**Payment Summary**

<b>Date</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
Sep 2024	\$31,845.60	\$0.00	\$31,845.60
Sep 2025	\$31,845.60	\$0.00	\$31,845.60
Sep 2026	\$31,845.60	\$0.00	\$31,845.60
Sep 2027	\$31,845.60	\$0.00	\$31,845.60
Sep 2028	\$31,845.60	\$0.00	\$31,845.60
<b>Total</b>	<b>\$159,228.00</b>	<b>\$0.00</b>	<b>\$159,228.00</b>

Quote Unbundled Price:	\$176,054.40
Quote List Price:	\$180,151.20
Quote Subtotal:	\$159,228.00

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	12	60	\$199.05	\$204.74	\$204.23	\$147,045.60	\$0.00	\$147,045.60
<b>A la Carte Hardware</b>									
F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12			\$1,713.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
80402	AXON RESPOND - LICENSE - FLEET 3	12	60		\$16.92	\$16.92	\$12,182.40	\$0.00	\$12,182.40
<b>Total</b>							<b>\$159,228.00</b>	<b>\$0.00</b>	<b>\$159,228.00</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	12	1	09/15/2024
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	12	1	09/15/2024
Fleet 3 Basic + TAP	70112	AXON SIGNAL - SIGNAL UNIT	12	1	09/15/2024
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	12	1	09/15/2024
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	12	1	09/15/2029

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	12	10/15/2024	10/14/2029
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	24	10/15/2024	10/14/2029
A la Carte	80402	AXON RESPOND - LICENSE - FLEET 3	12	10/15/2024	10/14/2029

### Services

Bundle	Item	Description	QTY
BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	12
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	12

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	12	09/15/2025	10/14/2029
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	12	09/15/2025	10/14/2029



## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	19808 W Grand Ave	Lake Villa	IL	60046-7519	USA

## Payment Details

### Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80402	AXON RESPOND - LICENSE - FLEET 3	12	\$2,436.48	\$0.00	\$2,436.48
Year 1	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12	\$0.00	\$0.00	\$0.00
Year 1	Fleet3B+TAP	Fleet 3 Basic + TAP	12	\$29,409.12	\$0.00	\$29,409.12
<b>Total</b>				<b>\$31,845.60</b>	<b>\$0.00</b>	<b>\$31,845.60</b>

### Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80402	AXON RESPOND - LICENSE - FLEET 3	12	\$2,436.48	\$0.00	\$2,436.48
Year 2	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12	\$0.00	\$0.00	\$0.00
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	12	\$29,409.12	\$0.00	\$29,409.12
<b>Total</b>				<b>\$31,845.60</b>	<b>\$0.00</b>	<b>\$31,845.60</b>

### Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80402	AXON RESPOND - LICENSE - FLEET 3	12	\$2,436.48	\$0.00	\$2,436.48
Year 3	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12	\$0.00	\$0.00	\$0.00
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	12	\$29,409.12	\$0.00	\$29,409.12
<b>Total</b>				<b>\$31,845.60</b>	<b>\$0.00</b>	<b>\$31,845.60</b>

### Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	80402	AXON RESPOND - LICENSE - FLEET 3	12	\$2,436.48	\$0.00	\$2,436.48
Year 4	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12	\$0.00	\$0.00	\$0.00
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	12	\$29,409.12	\$0.00	\$29,409.12
<b>Total</b>				<b>\$31,845.60</b>	<b>\$0.00</b>	<b>\$31,845.60</b>

### Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	80402	AXON RESPOND - LICENSE - FLEET 3	12	\$2,436.48	\$0.00	\$2,436.48
Year 5	F00011	BUNDLE - FLEET CRADLEPOINT R920 SINGLE MODEM KIT	12	\$0.00	\$0.00	\$0.00
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	12	\$29,409.12	\$0.00	\$29,409.12
<b>Total</b>				<b>\$31,845.60</b>	<b>\$0.00</b>	<b>\$31,845.60</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract Sourcewell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement.

### Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Sourcewell #101223-AXN.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

---

Signature

---

Date Signed

5/2/2024



## **FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY**

### **Introduction**

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and Lake County Forest District Police - IL the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

### **Purpose and Intent**

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

### **Acceptance**

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

### **Force Majeure**

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

### **Schedule Change**

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation-to be performed pursuant of this Statement of Work.

### **Axon Fleet Deliverables**

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

### **Security Clearance and Access**

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

### **Training**

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

### **Local Computer**

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

### **Network**

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

### **Cradlepoint Router**

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

### **Evidence.com**

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

### **Wireless Upload System**

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

### **VEHICLE INSTALLATION**

### **Preparedness**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

### **Existing Mobile Video Camera System Removal**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are not considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

### **In-Car Hardware/Software Delivery and Installation**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.

Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each components, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.



The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.

NFL PRESEASON WINNERS, LOSERS

# Final verdicts in as exhibitions wrap up

Nate Davis  
USA TODAY

The NFL preseason is (blessedly) complete. Next up, the only benefit of the 17-game regular season – the empty weekend prior to Week 1, when players, fans, fantasy owners and those of us who cover the league can take one last intake of summer respite before the marathon truly begins. (Though before we get there, clubs must reduce their rosters to 53 players by 4 p.m. EDT on Tuesday.)

But you're not here to read about the demise of the dearly beloved Week 4 (pre). You're here to learn who shone and who shattered in this year's August finales. So I'll do my best to make sense of some largely meaningless exhibition football while trying to mine meaningful nuggets wherever possible:

**WINNERS**

**Aaron Rodgers:** Making his preseason return after a five-year layoff, the four-time MVP donned the New York Jets' Gotham Green and Spotlight White for the first time in a game environment. On the trivial side, Rodgers basked in the love of the NYJ fans who were able to crash what was actually a Giants home game, and he also connected with WR Garrett Wilson on a 14-yard TD strike. But the 39-year-old adhered to his prime directive while playing two series: emerge unscathed. "I got in, didn't get hurt, scored," Rodgers said. "It was a good night." The Big Apple breathlessly awaits the encore.

**First-round rookie QBs:** None had what you'd call a buzzy preseason, but the trio continued showing steady improvements. No. 1 pick Bryce Young threw his first NFL TD pass Friday for the Carolina Panthers and showcased the mobility he might need after taking more than his share of rib-rocking hits in recent weeks ... though his lack of a baseball background was apparent given his attempt at a "slide." C.J. Stroud, taken second overall by the Houston Texans, also notched his first TD strike in a brief appearance at New Orleans on Sunday night – which was apparently enough to officially solidify himself as the club's starter. The Indianapolis Colts' Anthony Richardson continued to display the dual-threat athleticism that got him drafted fourth ... and the accuracy issues that dogged him at Florida. He flashed again Thursday, but you'd really feel better if he had RB Jonathan Taylor around to take heat off the rookie.

**Fifth-round rookie QB:** A five-year starter at UCLA, Dorian Thompson-Robinson is now one snap away from starting for Cleveland after looking so good that the Browns traded previous QB2 Josh Dobbs to the Arizona Cardinals.

**Kenny Pickett:** Did anyone have a better preseason? The Pittsburgh Steelers second-year signal-caller finished with a perfect 158.3 QB rating, connecting on 13 of 15 throws for 199 yards and a pair of scores. His five August drives produced five touchdowns and stoked serious enthusiasm for a team that ended the 2022 season on a four-game heater and went 3-0 this month.

**Jordan Love:** Only slightly less impressive than Pickett, Love collectively threw for 193 yards and three TDs while generally looking sharp throughout his



Quarterback Aaron Rodgers throws against the Giants at MetLife Stadium in his first game action with the Jets. ROBERT DEUTSCH/USA TODAY SPORTS

three appearances. Coming off an 8-9 season under Rodgers, the Green Bay Packers may not miss a beat with Love ... and could add a few after a highly disappointing 2022 campaign.

**DJ Moore:** The Chicago Bears' new No. 1 wide receiver, a position they've rarely filled in their century-plus existence, caught a 40-yard pass from QB Justin Fields on Saturday – giving Moore 102 yards on a pair of preseason receptions. This offense very much looks as if it's ready to go to a new level after its passing attack ranked dead last in 2022.

**Tom Brady:** He's baaack ... sort of, TB12 patrolling the Las Vegas Raiders sideline as a minority owner alongside former New England Patriots buddies like QBs Jimmy Garoppolo and Brian Hoyer, DE Chandler Jones and head coach Josh McDaniels. One of the guys who now works for Brady, All-Pro RB Josh Jacobs, even decided to come back to work over the weekend courtesy of a sweetened contract for 2023.

**Ryan Tannehill:** He's baaack ... sort of. The Tennessee Titans starting QB handed off three times Friday night, his lone appearance of the preseason. We should all need such a "workload" to sufficiently tune up for the tougher aspects of our employment.

**Cleveland Browns defense:** OK, so it wasn't facing MVP Patrick Mahomes on Saturday at Arrowhead Stadium. But the Brownies still looked quite formidable – breaking up 11 passes, swiping three, returning two for touchdowns and recording three sacks. Just wait until new coordinator Jim Schwartz unleashes DE Myles Garrett, who didn't suit up this month.

**Teddy Bridgewater in No. 17:** The Detroit Lions new backup QB looked far better in his new jersey number than he did donning No. 50 a week ago. The 10-year veteran led his team to 20 second-quarter points Friday in Charlotte and appeared perfectly capably of stepping in if Jared Goff goes down for any stretch of time.

skid that dates to 2019.

**Ryan Jensen:** The left knee injury the Tampa Bay Buccaneers' Pro Bowl center suffered a year ago – costing him the entire 2022 regular season – has now sent him back to injured reserve and could very likely end his career. A shame for a beloved teammate. And a shame for an offensive line that seems to have very few answers aside from LT Tristan Wirfs – and he's in unfamiliar territory, too, after flipping from the right side.

**Jakeem Grant:** The Pro Bowl returner's 2022 campaign was ruined by a preseason Achilles tear. He won't play for the Browns in 2023, either, after injuring his knee Saturday.

**Lamar Jackson:** The former MVP didn't take a preseason snap this summer for Baltimore, which normally wouldn't be that big a deal. But given coordinator Todd Monken is installing an entirely new offense for the Ravens, one reliant on spread passing concepts, just a bit mystifying that all of Jackson's in-game OJT will be conducted in games that count? (OK, admittedly, that Week 1 date with the Texans feels a little preseason-ish.)

**Dee Eskridge:** A second-round pick by the Seattle Seahawks in 2021, he has 17 career catches, will begin the 2023 season with a six-game suspension for violating the personal conduct policy and may be fifth-string – at best – after undrafted WR Jake Bobo concluded his first NFL preseason by leading the team with seven catches, 125 yards and a pair of TD grabs.

**San Francisco's specialists:** Lost amid the attention of Lance's departure is the fact that the 49ers kickers – Zane Gonzalez and rookie Jake Moody – both have leg injuries and may not be ready for Week 1. (And punter Mitch Wishnowsky showed Friday he's not up to the task of kicking extra points after Gonzalez hurt his calf in pregame warm-ups.) Maybe the Niners should have traded Lance for a kicker ... though that's not an area where Dallas could have helped them.

**Cade York:** Does it feel like kickers are in shorter supply than quarterbacks? A fourth-rounder a year ago who didn't exactly have a sterling rookie season, York saw his final kick of the preseason – a 43-yard attempt that would have won Saturday's game for Cleveland – partially blocked. He went 4-for-8 this month, including 3-for-7 beyond 40 yards. And on Monday he was cut.

**Another terrifying injury:** This time it was immobilized Miami Dolphins WR Daewood Davis who was carted off the field after a frightening collision – one that drew an unnecessary roughness flag and left him on the turf for what seemed an eternity – in Jacksonville on Saturday. And, for the second week in a row, an inconsequential preseason game was (correctly) suspended in the fourth quarter after both teams opted not to continue with one of their brothers in obvious distress. By our count that's five players on backboards with loss of movement the past two weeks, a trend obviously no one wants to see persist. Fortunately, the positive trend is that everyone seems to have recovered, the Dolphins tweeting after the game that Davis regained full movement in his extremities and was discharged from the hospital.

**Baltimore Ravens:** The sky is falling! After reeling off 24 consecutive preseason victories, they'll carry a two-game skid into 2024 after falling in Tampa on Saturday.

**Minnesota Vikings:** The sky has cratered across the Land of 10,000 Lakes! The Vikes dropped their 10th straight exhibition contest Saturday, a

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Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Video Surveillance Solutions with Related Equipment, Software and Accessories** to result in a contracting solution for use by its Participating Entities.

Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>

Only proposals submitted through the Sourcewell Procurement Portal will be considered.

Proposals are due no later than **October 12, 2023, at 4:30 p.m. Central Time**, and late proposals will not be considered.

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-Angelica Pulido, Art Curator & Consultant

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