



DATE: March 6, 2023

TO: Jessica Vealitzek, Chair
Operations Committee

FROM: John E. Nelson
Director of Operations and Infrastructure

RECOMMENDATION: Recommend approval of a Resolution awarding a Contract for the purchase of seven Ford Interceptor Utility vehicles from Morrow Brothers Ford, Inc., in an amount not to exceed \$282,695.00.

STRATEGIC DIRECTION SUPPORTED: Organizational Sustainability.

FINANCIAL DATA: The total budget available is \$390,000.00, including \$320,000.00 for the vehicles and \$70,000 for outfitting the vehicles. The total actual cost of the vehicles to be purchased will be \$282,695.00.

The replacement of three Ranger Police vehicles was approved as part of the adopted FY2022 Vehicle Replacement Fund budget (90104100-804000) in the total amount of \$150,000.00; based on three vehicles costing \$50,000.00 each, including \$40,000.00 for each vehicle purchase and \$10,000.00 for the purchase of police lights and equipment for each vehicle.

The replacement of four more Ranger Police vehicles was approved as part of the adopted FY2023 Vehicle Replacement Fund budget (90104100-804000) in the total amount of \$240,000.00; based on four vehicles costing \$60,000.00 each, including \$50,000.00 for each vehicle purchase and \$10,000.00 for the purchase of police lights and equipment for each vehicle.

BACKGROUND: In accordance with the District's vehicle replacement guidelines, staff determined previously that three 2017 Ford Interceptor SUVs (Units 170, 171 and 172) were due for replacement in FY2022. Accordingly, the Board awarded a contract on January 11, 2022 for the purchase of three new 2022 Ford Utility Police Interceptor AWD Hybrids to Currie Motors in the amount of \$110,494.00. Due to supply chain and production capacity issues, the District was informed in late 2022 that the order would not be fulfilled because no hybrid units were being manufactured. However, the option to re-order 2023 units was offered by the vendor. In January 2023, staff negotiated a change order in the amount of \$16,105.00 to the contract to order model year 2023 vehicles, with the caveat that the order is still subject to plant constraints and subject to cancellation. According to multiple vendors staff has spoken with, there is less than 100% confidence that hybrid orders placed for model year 2023 may be produced.

Also, in accordance with the District's vehicle replacement guidelines, staff determined previously that four other police vehicles are due for replacement in FY2023: a 2018 Ford Interceptor SUV (Unit 181), a 2018 Ford Interceptor sedan (Unit 182), a 2018 Chevy K1500 Pick-Up Truck (Unit 184), and a 2019 Ford Interceptor sedan (Unit 191).

The District recently became aware that the supplier to the State contract has taken delivery of more than 200 new 2023 Ford Police Interceptor vehicles. The new vehicles that are available are non-hybrid units. Given that these vehicles are available for almost immediately delivery staff is recommending that the seven police vehicles to be replaced for last year and this year be ordered from this vendor now. The three vehicles that were to be replaced in FY2022 now have over 180,000 miles on them and were due for replacement at 125,000 miles.

All seven vehicles would be replaced by 2023 Ford Interceptor AWD Utility vehicles and would be purchased under State of Illinois Procurement Division Contract 19-416CMS-BOSS4-P-11453. Pursuant to the Illinois Governmental Joint Purchasing Act, 30 ILCS 525/1 et seq, the District may purchase the new vehicles under a contract that was competitively bid and awarded to Morrow Brothers by the State of Illinois Procurement Division. The cost for the vehicles, including options available through the State contract, is \$282,695.00.

The new vehicles are expected to be in service for 125,000 miles per the District's vehicle replacement guidelines, which is typically about four years.

REVIEW BY OTHERS: Chief Operations Officer, Director of Finance, Corporate Counsel.

**LAKE COUNTY FOREST PRESERVE DISTRICT
LAKE COUNTY, ILLINOIS**

**A RESOLUTION AWARDING A CONTRACT TO MORROW BROTHERS FORD, INC.
FOR THE PURCHASE OF SEVEN FORD POLICE INTERCEPTOR
UTILITY VEHICLES**

WHEREAS, the Lake County Forest Preserve District (the “District”) desires to purchase seven police utility vehicles, specifically 2023 Ford Police Interceptor Utility AWD or approved equivalent (the “Equipment”); and

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act, 30 ILCS 525/1, et seq., any governmental unit may purchase personal property, supplies, and services jointly with one or more other governmental units if one of the governmental units has publicly advertised for, and received, competitive, sealed bids or proposals, and has awarded a contract for such personal property, supplies, and services to the lowest responsible bidder or the highest ranking proposer, all in accordance with such Act; and

WHEREAS, the State of Illinois Procurement Division (the “State”) has advertised for, and received, competitive bids for the Equipment, including a bid by Morrow Brothers Ford, Inc. for the Equipment; and

WHEREAS, the State has awarded a contract to Morrow Brothers Ford, Inc. as the lowest responsible bidder for the Equipment (the “State Contract”) and the State Contract provides that other units of local government may also enter into contracts with Morrow Brothers Ford, Inc. on the same terms as provided in the State Contract; and

WHEREAS, it is in the best interest of the District to award a contract for the Equipment to Burris Equipment Co., as the agent of Morrow Brothers Ford, Inc. on the same terms as provided in the State Contract (the “Contract”) in a total price equal to \$282,695.00 (the “Contract Price”); and

WHEREAS, on January 11, 2022, the District approved Resolution No. 5829 awarding a contract to Currie Motors Commercial Center for the purchase of three new 2022 Ford Utility Police Interceptors (the “2022 Contract”); and

WHEREAS, it is in the best interest of the District to repeal Resolution No. 5829 and to terminate the 2022 Contract;

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, THAT:

Section 1. Recitals. The recitals set forth above are incorporated as a part of this Resolution by this reference.

Section 2. Award of Contract. The bid submitted by Morrow Brothers Ford, Inc., in the total amount of the Contract Price is hereby accepted and the Contract is hereby awarded to Morrow Brothers Ford, Inc.

Section 3. Execution of Contract. The Executive Director of the District is hereby authorized and directed to execute the Contract with Morrow Brothers Ford, Inc., in the amount of the Contract Price.

Section 4. Payments. The District Treasurer shall make payments under the Contract only pursuant to and in accordance with the Contract terms.

Section 5. Repeal and Termination. Resolution No. 5829 is hereby repealed and the 2022 Contract is hereby terminated.

Section 6. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED this _____ day of _____, 2023

AYES:

NAYS:

APPROVED this _____ day of _____, 2023

Angelo D. Kyle, President
Lake County Forest Preserve District

ATTEST:

Julie Gragnani, Secretary
Lake County Forest Preserve District

Exhibit No. _____



WWW.MORROWBROTHERSFORDINC.COM

1242 Main Street • GREENFIELD IL 62044

(217) 368-3037 • Fax (217) 368-3517 • Toll free 1-877-368-3038

December 28, 2022

Ordering Agency: Lake County Forest Preserve Purchase Order: Pending board approval

Contact Person: Brian Wing Exterior Color: white

Phone Number: 847-863-8520 Quantity: 7

1-New 2023 Ford Police Interceptor Utility AWD

- ✓ Cloth Front/Vinyl Rear Seats
- ✓ 51R Driver's Side LED Spotlight
- ✓ 18D Rear Hatch Timer Delete
- ✓ 549 Power Heated Mirrors
- ✓ 43D Dark Mode Interior
- ✓ 47A Factory Ignition Override
- ✓ 60A Grill/Lamp/Speaker Wiring
- ✓ All other standard equipment

Illinois Government Price \$39,785.00*

Circle the below option(s) if desired.

Hybrid Engine	Add \$2,975.00	Auxiliary Air Conditioning	Add \$610.00
Remote Keyless	Add \$360.00	<u>M, MP, Sheriff License/Title</u>	<u>Add \$225.00</u>
Rear L/W/H D.C.	Add \$85.00	<u>Delivery in Illinois</u>	<u>Add \$375.00</u>

Complete Ready for the Road Upfitting available. Vehicle Equipment is in Stock.

A limited quantity of units have an ETA* of late January at the time of this quote. Units are available, first come first serve. Additional options can be added as required. Let me know if you have any questions.

Thank you,

Richie Morrow Wellenkamp
Richie Morrow Wellenkamp
Government Sales Manager
Morrow Brothers Ford, Inc.

Customer Acceptance: *[Signature]*
Date of Acceptance: 2/10/23

Please submit this form along with your purchase order and a copy of your Illinois Tax Exempt Letter.