



DATE:

August 29, 2022

MEMO TO:

Jessica Vealitzek, Chair

Operations Committee

Agenda Item# 10.5

Julie Simpson, Chair Finance Committee

FROM:

John E. Nelson

Director of Operations and Infrastructure

RECOMMENDATION: Recommend Approval of a Resolution Awarding a Contract to Altorfer Industries, Inc. for the purchase of one Asphalt Paver in the amount of \$174,380.80.

STRATEGIC DIRECTIONS SUPPORTED: Organizational Sustainability; Public Access and Connections

FINANCIAL DATA: The new Asphalt Paver will replace equipment Unit 245. This replacement was approved as part of the adopted Equipment Replacement Fund budget (92104100-804000) in the amount of \$116,000.00. The total actual cost of the equipment to be purchased will be \$174,380.80. The significant discrepancy is due primarily to three factors: the piece being replaced will have been held and used for six years beyond its planned life expectancy and prices have escalated during that time period (~23%); increases due to more stringent emissions requirements (~3%); and price increases in the past two years due to supply chain issues and sharp hikes in the price of steel and fuel used to manufacture the equipment (~18%). Recent auction results have yielded higher than expected sale prices for replaced equipment, so there is the potential that more revenue than expected will accrue to the Equipment Replacement Fund. Any additional amount of funding needed will come from the Equipment Replacement Fund and the annual user charge will be recalculated based on the actual total purchase price.

BACKGROUND: In accordance with the District's equipment replacement guidelines, staff determined previously that equipment Unit 245, a 2002 Gilcrest ProPave Model 813 Paver, is due for replacement. Staff investigated options for new pavers, demonstrated and priced two brands of paver equipment, and is recommending that a new 2022 Weiler P265 be purchased. The desired replacement piece would be purchased through a Sourcewell contract, pursuant to the Illinois Governmental Joint Purchasing Act. Sourcewell (formerly known as The National Joint Powers Alliance) is an intergovernmental purchasing cooperative and unit of local government created by the Minnesota legislature (Minn. Const. art. XII, sec. 3).

The new paver is expected to be in service for fifteen (15) years per the District's equipment replacement guidelines.

REVIEW BY OTHERS: Chief Operations Officer, Director of Finance, Purchasing Manager, Corporate Counsel.

STATE OF ILLINOIS)
) SS
COUNTY OF LAKE)

BOARD OF COMMISSIONERS LAKE COUNTY FOREST PRESERVE DISTRICT REGULAR SEPTEMBER MEETING SEPTEMBER 13, 2022

MISTER PRESIDENT AND MEMBERS OF THE BOARD OF COMMISSIONERS:

Your **OPERATIONS COMMITTEE** and **FINANCE COMMITTEE** present herewith "A Resolution Awarding a Contract to Altorfer Industries, Inc. for the Purchase of one Asphalt Paver" and requests its approval.

OPERATIONS COMMITTEE:		
Date: 8/29/2022	☐ Roll Call Vote: Ayes: ✓ Voice Vote Majority Ayes;	~
FINANCE COMMITTEE: Date: 9-1-2022	☐ Roll Call Vote: Ayes: ▼ Voice Vote Majority Ayes;	_

LAKE COUNTY FOREST PRESERVE DISTRICT LAKE COUNTY, ILLINOIS

A RESOLUTION AWARDING A CONTRACT TO ALTORFER INDUSTRIES, INC. FOR THE PURCHASE OF ONE ASPHALT PAVER

WHEREAS, the Lake County Forest Preserve District (the "District") desires to purchase one Weiler Model P265 asphalt paver or approved equivalent (the "Equipment"); and

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act, 30 ILCS 525/1, et seq., any governmental unit may purchase personal property, supplies, and services jointly with one or more other governmental units if one of the governmental units has publicly advertised for, and received, competitive, sealed bids or proposals, and has awarded a contract for such personal property, supplies, and services to the lowest responsible bidder or the highest ranking proposer, all in accordance with such Act; and

WHEREAS, Sourcewell has publicly advertised for, and received, competitive proposals for the Equipment, including a proposal by Weiler for the Equipment; and

WHEREAS, Sourcewell has awarded contract #052417-WLR to Weiler as the highest-ranking proposer for the Equipment (the "Sourcewell Contract") and the Sourcewell Contract provides that other units of local government may also enter into contracts with Weiler on the same terms as provided in the Sourcewell Contract; and

WHEREAS, it is in the best interest of the District to award a contract for the Equipment to Altorfer Industries, Inc., as the agent of Weiler, on the same terms as provided in the Sourcewell Contract (the "Contract") in a total price equal to \$174,380.80 (the "Contract Price");

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, THAT:

<u>Section 1.</u> <u>Recitals.</u> The recitals set forth above are incorporated as a part of this Resolution by this reference.

Section 2. Award of Contract. The proposal submitted by Weiler, in the total amount of the Contract Price is hereby accepted and the Contract is hereby awarded to Altorfer Industries, Inc., as the agent of Weiler. In the alternative, the Executive Director is authorized to award the Contract to any authorized agent of Weiler.

<u>Section 3.</u> <u>Execution of Contract.</u> The Executive Director of the District is hereby authorized and directed to execute the Contract with Altorfer Industries, Inc., in the amount of the Contract Price.

<u>Section 4.</u> <u>Payments.</u> The District Treasurer shall make payments under the Contract only pursuant to and in accordance with the Contract terms.

Section 5.	Effective Date.	This Resolution	shall be i	n full	force and	effect	from	and	after	its
passage and	approval in the m	anner provided b	y law.							

PASSED this	day of	_, 2022	
AYES:			¥
NAYS:			:5
APPROVED this	day of	_, 2022	
	a 1		Angelo D. Kyle, President Lake County Forest Preserve District
ATTEST:			
Julie Gragnani, Secretary Lake County Forest Preserve	District		
Exhibit No			



August 4, 2023

Lisa,

Altorfer is the authorized dealer for Weiler, with primary responsibility for developing and promoting Weiler sales, rentals, parts, and servicing of Weiler products within eastern lowa, northeast Missouri, northern and central Illinois including the Chicago metropolitan area, and two counties in northwest Indiana.

Sincerely,

Nigel McKay Sales Manager Weiler



124818-03

August 3, 2022

Lake County Forest Preserve District 1899 West Winchester Road Libertyville, IL 60048

SHIP-TO

LAKE COUNTY FOREST PRESERVE OPERATIONS FACILITY 19808 W GRAND AVE LINDENHURST, ILLINOIS 60046



We would like to thank you for your interest in our company and our products and are pleased to quote the following for your consideration.

ONE (1) NEW WEILER PRODUCTS MODEL: P265 ASPHALT PAVER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:

STOCK NUMBER: TBD

SERIAL NUMBER: TBA

YEAR: 2023

SMU: 0

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid thru October 2, 2022, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me. In closing, we do greatly appreciate this opportunity to earn your business. We are confident that our products, backed by our unparalleled product support after the sale, will exceed your expectations.

Sincerely,

Andrew Stahl

Andrew Stahl Machine Sales Representative

ONE (1) NEW WEILER PRODUCTS MODEL: P265 ASPHALT PAVER WITH ALL STANDARD EQUIPMENT IN ADDITION TO THE ADDITIONAL SPECIFICATIONS LISTED BELOW:



- Cat® 3.4 Tier 4F 74 HP Engine
- 125 mm Track Group w/ 12" Steel Pads
 - Adjustable, Oscillating Push Rollers
- Cable Operated Lever Steering with Pause Function
 - Dual Sided Manual Hydraulic Controls
 Spray Down w/ Separate Tank, 2 Coiled Hoses

Machine Specifications	Part #	<u> </u>	<u> ist Price</u>	Sourcewell Price
WEILER MODEL P265 PAVER	P265-001	\$	157,375.00	\$ 141,637.00
14" POLY TRACK PAD SUBSTITUTION GROUP	P265-042	\$	3,610.00	\$ 3,249.00
LED STROBE LIGHT GROUP	P265-110	\$	562.00	\$ 505.80
LIGHTING GROUP (5 HALOGEN LIGHTS)	P265-115	\$	441.00	\$ 396.90
SONIC CONTROLLED AUGERS	P265-145	\$	3,671.00	\$ 3,303.90
HEATED END GATES GROUP	P265-260	\$	1,757.00	\$ 1,581.30
US, CANADA ENGLISH LANGUAGE & DECAL GROUP	P265-601	\$	455.00	\$ 409.50
HYDRAULIC SCREED**	P265-270	\$	51,151.00	\$ 46,035.90

**7' 8" TO 14' 4" HYDRAULICALLY EXTENDING SCREED W/ELECTRIC HEAT AND VIBRATOR MAINFRAME AND EXTENSION MOUNTED 9" AUGERS



WARRANTY & COVERAGE

Standard Warranty:

WEILER STANDARD 12 MONTH WARRANTY (PLEASE SEE ATTACHED WARRANTY SHEET)

LIST PRICE FREIGHT & DEALER PREP SOURCEWELL DISCOUNT (Sourcewell Contract # 052417-WLR – Effective until 10/2/2022) WEILER ADDITIONAL SUPPORT	\$219,022.00 \$2,940.00 (\$21,902.20) (\$21,284.00)
ALTORFER CAT DISCOUNT	(\$4,395.00)
NET BALANCE DUE	\$174,380.80
AFTER TAX BALANCE	\$174,380.80

SEPTEMBER 2023 PRICING

ADDITIONAL CONSIDERATIONS

Delivery is September 2023 (SUBJECT TO CHANGE BY WEILER)

F.O.B/TERMS:

Mokena

EXTENDED WARRANTY OPTIONS:

Options to Add Extended Warranties: You have the option to add extended machine warranty. We can tailor these options available to you however you want. Just tell us what you need, and we will do our best to meet or exceed your expectations. Here are just a few examples of some Extended Warranty options:

Seli

Warranty	
36 MONTHS OR 3,000 HOURS POWERTRAIN (P265-800) (INCLUDES ENGINE)	\$3,840.00
36 MONTHS OR 3,000 HOURS POWERTRAIN & HYDRAULICS (P265-801) (INCLUDES ENGINE)	\$8,000.00
36 MONTHS OR 3,000 HOURS POWERTRAIN & HYDRAULICS + ELECTRONICS (P265-802) (INCLUDES ENGINE)	\$8,670.00





Weiler Limited Warranty

The manufacturer warrants each new WEILER PRODUCT to be free of defects in workmanship and material at the time of shipment to first end-user. The warranty period is 12 months.

- A. If a defect is found, and the authorized dealer is notified during the 12-month warranty period, Weiler will repair or replace covered parts or components on the unit that fail to conform to the warranty at dealer net cost.
- B. Weiler has the right to repair any part or component prior to replacement.
- C. All new replacement parts will carry a 12-month warranty. Remanufactured parts will carry a 90-day warranty.
- D. ENGINES, TIRES, BATTERIES and ATTACHMENTS are normally warranted by their manufacturers and may have different warranty than that of the manufacturer.

NO WARRANTY OF ANY KIND SHALL BE MADE WITH RESPECT TO:

- A. Any defects or damage caused by misuse, misapplication, negligence, accident or failure to maintain or use the product in accordance with current operating instructions.
- B. Any product that has been used with an attachment or in an application where excessive workload or stress causes failure of the part or component.
- C. Failure to conduct normal maintenance and operating service including but not limited to lubricating, coolant, fuel, inspections and regular tune-ups.
- D. Unauthorized alterations, modifications and or replacements parts and components not manufactured by Weiler.

THE MANUFACTURER IS NOT RESPONSIBLE FOR THE FOLLOWING:

- A. Charges for travel time, mileage or overtime.
- B. Airfreight charges for parts shipped to point of service.
- C. Transportation charges to and from point of service.
- D. Consumable parts such as cutting edges, filters and items expected to receive normal wear and tear.
- E. Liability or damages of any type due to lost profits or expenses to acquire replacement products.
- F. Shop supplies, Loctite, brake clean, caps and plugs.

EXCEPT AS SPECIFICALLY STATED ABOVE, THE MANUFACTURER MAKES NO WARRANTY OR REPRESENTATION, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THE WARRANTY SET FORTH ABOVE AND THE OBLIGATIONS AND LIABILITIES OF THE MANUFACTURER THEREUNDER REPRESENT CUSTOMER'S SOLE AND EXCLUSIVE REMEDIES AND ARE EXPRESSLY MADE IN LIEU OF ANY AND ALL OTHER REMEDIES, WARRANTIES, GUARANTIES OR LIABILITIES. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF. IN NO EVENT SHALL THE MANUFACTURER'S LIABILITY HEREUNDER EXCEED THE PURCHASE PRICE FOR THE PRODUCTS, NOR SHALL THE MANUFACTURER BE LIABLE FOR ANY SPECIAL INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES.



Machine Specifications	<u> Part #</u>	List Price	Sourcewell Price
WEILER MODEL P265 PAVER	P265-001	\$ 157,375.00	\$ 41,637.00
14" POLY TRACK PAD SUBSTITUTION GROUP	P265-042	\$ 3,610.00	\$ 3,249.00
LED STROBE LIGHT GROUP	P265-110	\$ 562.00	\$ 505.80
LIGHTING GROUP (5 HALOGEN LIGHTS)	P265-115	\$ 441.00	\$ 396.90
SONIC CONTROLLED AUGERS	P265-145	\$ 3,671.00	\$ 3,303.90
HEATED END GATES GROUP	P265-260	\$ 1,757.00	\$ 1,581.30
US, CANADA ENGLISH LANGUAGE & DECAL GROUP	P265-601	\$ 455.00	\$ 409.50
HYDRAULIC SCREED**	P265-270	\$ 51,151.00	\$ 46,035.90

^{**7&#}x27; 8" TO 14' 4" HYDRAULICALLY EXTENDING SCREED W/ELECTRIC HEAT AND VIBRATOR MAINFRAME AND EXTENSION MOUNTED 9" AUGERS

P265 ASPHALT PAVER



2023 Sourcewell Pricing

			Sourcewell
Base Unit Description	Product Code	List Price	List Price
P265 Asphalt Paver Base Machine	P265-001	\$157,375.00	\$141,637.50
Cat® 3.4 Tier 4F, 74 HP Engine			
125 mm Track Group w/ 12" Steel Pads			
Adjustable, Oscillating Push Rollers			
Cable Operated Lever Steering with Pause Function			
Dual Sided Manual Hydrualic Controls			
Spray Down w/ Separate Tank, 2 Coiled Hoses			
			Sourcewell
Required Options	Product Code	List Price	List Price
7' 8" to 14'4" Hydraulically Extending Screed w/ Electric Heat and Vibrator	P265-270	\$51,151.00	\$46,035.90
Mainframe and Extension Mounted 9" Augers			
-			Sourcewell
Language & Decal Group (MUST SELECT ONE)	Product Code	List Price	List Price
US,Canada English Language & Decal Group	P265-601	\$455.00	\$409.50
Canada French Language & Decal Group	P265-603	\$648.00	\$583.20
			Sourcewell
Non-Required Options	Product Code	List Price	List Price
14" Poly Track Pad Substitution Group	P265-042	\$3,610.00	\$3,249.00
Second Steering Indicator Group	P265-107	\$207.00	\$186.30
LED Strobe Light Group	P265-110	\$562.00	\$505.80
Lighting Group (4 Halogen Lights)	P265-115	\$441.00	\$396.90
Premium Lighting Group (8 LED Lights)	P265-116	\$1,226.00	\$1,103.40
Sonic Controlled Augers	P265-145	\$3,671.00	\$3,303.90
Hydraulic Tow Point Group	P265-200	\$6,287.00	\$5,658.30
TOPCON Paver Prep Group	P265-210	\$1,507.00	\$1,356.30
TOPCON P-32 Dual Grade w/Slope Group	P265-214	\$23,969.00	\$21,572.10
MOBA Prep Group	P265-221	\$2,794.00	\$2,514.60
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MOBA Dual Grade w/Slope Group	P265-226	\$24,865.00	\$22,378.50

Eric Jerome Dickey to spill about return of sexy hit man

Jocelyn McClurg @jocelynmeclurg USA TODAY

You'll want to #BookmarkThis, You'll want to #Bookmark! This. On April 18, Etic Jerme Dick-ey fans can get all their questions answered as the USA TODAY Network sits down with the au-thor to discuss his new book, Finding Gideon (Dutton). #Bookmark! This is a series of live video chats with best-selling authors.

live video chats with best-selling authors.

Finding Gideon (on sale April 18) marks the return of one of Dickey's most popular characters, the mysterious and sexy hit man

Gideon. Fans have waited since 2009 — the year Resurrecting reliable of Gideon's comeback.

Gideon's comeback.

GIDEON HAS THAT MILLER INSTINCT In the new novel, readers find fideon in the new novel, readers find fideon in Buenos Aires battling with strengers (part of the Gideon to series), Pleasure and Chasing Destiny, A comics fan, Dickey ulso Gideon in Buenos Aires battling with Memory and the Pour Horsemen of Memory and the Black Panther in the Memory of t GIDEON HAS THAT
KILLER INSTINCT
In the new novel, readers find
Gideon in Buenos Aires battlling
dideon in Buenos Aires battlling
the international mercenaries
known as the Four Horsemen of
the Apocalypse, one of whom
may be his long-lost and violent
father.

Dickey, who lives in California,
has written more than 20 books
starring African-American charsceters, from erolica to mysteries;
including 2016's The Blackbinds,
about the friendship of four

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WORD ROUNDUP By Davidt, Hoyt and Jeff Knurel

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