



# Lake County Forest Preserves

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**DATE:** January 31, 2022

**MEMO TO:** Jessica Vealitzek, Chair  
Operations Committee

**Agenda Item#** 10,3

Julie Simpson, Chair  
Finance Committee

**FROM:** Mary E. Kann  
Director of Administration

**RECOMMENDATION:** Recommend approval of a Resolution approving a two-year CompleteLink Discount Pricing Schedule for Telephone Services with AT&T Corp.

**STRATEGIC DIRECTION SUPPORTED:** Organizational Sustainability

**FINANCIAL DATA:** The proposed Pricing Schedule defines the rates and discount that AT&T Corp. provides the District for telephone services during the two-year period of the schedule, pursuant to the District's Master Agreement with AT&T Corp. This Pricing Schedule allows the District to maintain the current per line rate for all telephone services.

**BACKGROUND:** District staff has completed negotiations with AT&T Corp. for a CompleteLink Discount Pricing Schedule that will be part of the District's existing 2009 Master Agreement with AT&T. The CompleteLink Agreement is based on the District continuing to purchase telephone services from AT&T Corp. for this two-year period.

Under the Pricing Schedule, the District will receive a 3% discount on phone line service and local and toll telephone call service. The ASE fiber services that the District purchases from AT&T contribute to the total required purchase for discount eligibility, but are discounted through separate agreements.

**REVIEW BY OTHERS:** Chief Operations Officer, Information Technology Officer, Director of Finance, Corporate Counsel.



**LAKE COUNTY FOREST PRESERVE DISTRICT  
LAKE COUNTY, ILLINOIS**

**A RESOLUTION APPROVING A TWO-YEAR COMPLETELINK DISCOUNT PRICING  
SCHEDULE FOR TELEPHONE SERVICES WITH AT&T CORP.**

**WHEREAS**, the Lake County Forest Preserve District (the "District") has entered into a Master Agreement with AT&T Corp., dated February 18, 2009 for the purchase of telecommunication services (the "Services"), subject to the then applicable pricing schedule agreed to by the parties (the "Master Agreement"); and

**WHEREAS**, the District staff has negotiated an amended CompleteLink Discount Pricing Schedule for the Master Agreement that will have a two-year term and replace the existing pricing schedule for the Master Agreement, in the form attached to this resolution (the "New Discount Pricing Schedule"); and

**WHEREAS**, it is in the District's best interest to approve the New Discount Pricing Schedule in substantially the form attached hereto;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, **THAT**:

**Section 1: Recitals.** The recitals set forth above are incorporated as a part of this Resolution by this reference.

**Section 2: Approval of New Discount Pricing Schedule.** The New Discount Pricing Schedule, in substantially the form attached hereto, is hereby approved. The District hereby finds that the New Discount Pricing Schedule (i) germane to the Master Agreement as signed and (ii) in the best interest of the District.

**Section 3: Execution of New Discount Pricing Schedule.** The Executive Director of the District is hereby authorized and directed to execute the New Discount Pricing Schedule.

**Section 4: Payments.** The District Treasurer shall make payments under the Master Agreement and the New Discount Pricing Schedule only pursuant to and in accordance with their terms.

**Section 5: Effective Date.** This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED this \_\_\_\_ day of \_\_\_\_\_, 2022.

AYES:

NAYS:

APPROVED this \_\_\_\_ day of \_\_\_\_\_, 2022

\_\_\_\_\_  
Angelo D. Kyle, President  
Lake County Forest Preserve District

ATTEST:

\_\_\_\_\_  
Julie Gragnani, Secretary  
Lake County Forest Preserve District  
Exhibit No. \_\_\_\_\_



**COMPLETELINK® 2.0**  
**AT&T ILEC Confirmation of Service Order**  
**Provided Pursuant to Standard Service Publication Rates and Terms**

<b>Customer</b>	<b>AT&amp;T</b>
Lake County Forest Preserve Street Address: 1899 W Winchester City: Libertyville State/Province: IL Zip Code: 60048 Country: USA	The applicable AT&T ILEC Service-Providing Affiliate
<b>Customer Contact (for Notices)</b>	<b>AT&amp;T Contact (for Notices)</b>
Name: Deborah Boness Title: Information Technology Officer Street Address: 1899 W Winchester City: Libertyville State/Province: IL Zip Code: 60048 Country: USA Telephone: 847 968 3249 Fax: Email: dboness@lcfpd.org	Name: Glenn Shine Street Address: 4513 Western Ave City: Lisle State/Province: IL Zip Code: 60532 Country: USA Telephone: 630 718 1569 Fax: Email: gs0293@att.com Sales/Branch Manager: Masters SCVP Name: Osborne Sales Strata: LED Sales Region: MW <b>With a copy (for Notices) to:</b> AT&T Corp. One AT&T Way, Bedminster, NJ 07921-0752 ATTN: Master Agreement Support Team Email: mast@att.com
<b>AT&amp;T Solution Provider or Representative Information (if applicable)</b> <input type="checkbox"/>	
Name:                      Company Name: Agent Street Address:      City:                      State:                      Zip Code: Telephone:                      Fax:                      Email:                      Agent Code	

Customer agrees to subscribe to the CompleteLink® 2.0 discount program, in accordance with this Confirmation of Service Order ("CSO") subject to the following, which are incorporated by reference: (a) THE TERMS OF THE APPLICABLE TARIFF, IF THE SERVICE IS OFFERED PURSUANT TO TARIFF; OR (b) THE AT&T BUSINESS SERVICES AGREEMENT (BSA) FOUND AT <http://www.corp.att.com/agreement/> IF THE SERVICE IS NOT OFFERED PURSUANT TO TARIFF. The applicable AT&T Service Publication(s) are identified in Section 1. The terms and conditions provided in this CSO are provided herein for convenience only and do not supersede or modify any applicable Service Publication. In the event of a change to the applicable Service Publication, such change shall be incorporated by reference herein.

The Effective Date of this CSO is the date signed by the last party.

AT&T California currently provides billing and collections services to third parties, which may place charges that Customer authorizes on its bill. To the extent that AT&T California makes blocking of such charges available, Customer may block third-party charges from its bill at no cost.

<b>Customer (by its authorized representative)</b>	<b>AT&amp;T (by its authorized representative)</b>
By:	By:
Printed or Typed Name:	Printed or Typed Name:
Title:	Title:
Date:	Date:

<b>For AT&amp;T internal use only</b>	
Is this CompleteLink 2.0 associated with ABN Complete?	<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO
<b>Sales must submit to Contract Management (CM):</b> 1) Customer executed CSO, and 2) a duplicate of this CSO as a Word document, not a PDF file, OR an Excel list of the BTNs.	

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**1. DISCOUNT PROGRAM, SERVICE PROVIDER AND SERVICE PUBLICATION**

<b>Discount Program</b>	CompleteLink® 2.0*
Customer must separately order services to which CompleteLink 2.0 applies.	

<b>Service Provider (Select all that apply.)</b>	<b>Service Publication (incorporated by reference)</b>	<b>Service Publication Location</b>
<input type="checkbox"/> AT&T Arkansas	AT&T Arkansas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ar/index.html">http://cpr.att.com/guidebook/ar/index.html</a>
<input type="checkbox"/> AT&T California	AT&T California Guidebook, including Part 9, Section 3	<a href="http://cpr.att.com/guidebook/ca/index.html">http://cpr.att.com/guidebook/ca/index.html</a>
<input checked="" type="checkbox"/> AT&T Illinois	AT&T Illinois Guidebook, including Part 4 Section 5	<a href="http://cpr.att.com/guidebook/il/index.html">http://cpr.att.com/guidebook/il/index.html</a>
<input type="checkbox"/> AT&T Indiana	AT&T Indiana Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/in/index.html">http://cpr.att.com/guidebook/in/index.html</a>
<input type="checkbox"/> AT&T Kansas	AT&T Kansas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ks/index.html">http://cpr.att.com/guidebook/ks/index.html</a>
<input type="checkbox"/> AT&T Michigan	AT&T Michigan Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/mu/index.html">http://cpr.att.com/guidebook/mu/index.html</a>
<input type="checkbox"/> AT&T Missouri	AT&T Missouri Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/mo/index.html">http://cpr.att.com/guidebook/mo/index.html</a>
<input type="checkbox"/> AT&T Ohio	AT&T Ohio Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/oh/index.html">http://cpr.att.com/guidebook/oh/index.html</a>
<input type="checkbox"/> AT&T Oklahoma	AT&T Oklahoma Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/ok/index.html">http://cpr.att.com/guidebook/ok/index.html</a>
<input type="checkbox"/> AT&T Texas	AT&T Texas Guidebook, including Part 4, Section 5	<a href="http://cpr.att.com/guidebook/tx/index.html">http://cpr.att.com/guidebook/tx/index.html</a>
<input type="checkbox"/> AT&T Wisconsin	AT&T Wisconsin Guidebook, including Part 4, Section 2	<a href="http://cpr.att.com/guidebook/wg/index.html">http://cpr.att.com/guidebook/wg/index.html</a>

**2. TERM and EFFECTIVE DATES**

<b>Term:</b>	2 years
<b>Start Date of Term:</b>	Upon initial implementation of Discount Program in the applicable AT&T systems
<b>Effective Date of Rates and Discounts:</b>	Start Date of Term
<b>Rates Following Termination or Expiration of the Term:</b>	Service Publication rates for Eligible services (as described in the applicable Service Publication) in effect at time of termination or expiration of the Term

**3. MINIMUM ANNUAL REVENUE COMMITMENT (MARC) / MAXIMUM ANNUAL DISCOUNT**

<b>MARC* / Maximum Annual Discount</b>	\$ 3,000 / \$ 600
* Contributory Services, as described in the applicable Service Publication, billed under BTNs in section 7 <u>before</u> the application of discounts and credits.	

**4. RATES and DISCOUNTS**

The rates and discounts below are listed for convenience only. If there is conflict between any rate or discount below and the corresponding Service Publication rate or discount in effect on the Effective Date, the Service Publication will control.

<b>MARC Volume Discount (applies to Eligible services and may not exceed the Maximum Annual Discount)</b>			
<b>1 Year Term</b>	<b>1 Year Term</b>	<b>2 Year Term</b>	<b>2 Year Term</b>
2% – MARC \$1,200	6% – MARC \$50,000	3% – MARC \$1,200	7% – MARC \$50,000
2% – MARC \$3,000	7% – MARC \$75,000	3% – MARC \$3,000	8% – MARC \$75,000
3% – MARC \$7,000	8% – MARC \$100,000	4% – MARC \$7,000	9% – MARC \$100,000
4% – MARC \$12,000	8% – MARC \$125,000	5% – MARC \$12,000	9% – MARC \$125,000
4% – MARC \$18,000	9% – MARC \$150,000	5% – MARC \$18,000	10% – MARC \$150,000
5% – MARC \$25,000	10% – MARC \$200,000	6% – MARC \$25,000	11% – MARC \$200,000
5% – MARC \$35,000		6% – MARC \$35,000	

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**Business Access Line Rates:**

State	Monthly Recurring Rate, per Line
AR, IN, KS, MO, OK, TX	\$44.00
KS - EAS	\$51.00
CA, IL, MI, OH, WI	\$33.00

**PBX Analog Trunk Discounts:**

State	1 Year	2 Year
AR, KS, MO, OK, TX	10%	10%

Optional Features: Optional Features Discount (applies to Central Office Optional Features as described in the applicable Service Publication)	Discount
	40%

**Local Usage Rates/Discounts:**

State	Per Minute Rate	
	1 Year	2 Year
CA - Zone 1	\$0.019	\$0.019
CA - Zone 2	\$0.019	\$0.019
CA - Zone 3	\$0.024	\$0.024
IL - Band A	\$0.016	\$0.016
IL - Band B	\$0.034	\$0.034
IL - Band C	\$0.055	\$0.051

State	Per Message Rate	
	1 Year	2 Year
MI	\$0.090	\$0.090
OH	\$0.070	\$0.070
WI	\$0.110	\$0.110

**Local Usage Service Level Discount:** For BTNs listed in section 7 that include a combination of Exchange Access Lines and/or Centrex with ISDN PRI and PBX Trunks. (Does not apply to per message rate listed above.)

State	Discount
MI	35%
OH	15%
WI	30%

**Rates – IntraLATA/Local Toll Per Minutes of Use (MOU) - Intrastate:**

State	1 Year	2 Year
IL, IN, MI, OH, WI	\$0.055	\$0.054
AR, KS, MO, OK, TX	\$0.100	\$0.100
CA	\$0.060	\$0.060

**Rates – IntraLATA Long Distance Usage Per Minutes of Use (MOU) - Interstate:**

State	1 Year	2 Year
IL, IN, MI, OH, WI	\$0.120	\$0.115

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**5. SHORTFALL CHARGE**

<b>Shortfall Charge:</b>	if Customer fails to meet the MARC in any completed year of the Term, the difference between the MARC and the actual billings for Contributory Services
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**6. EARLY TERMINATION CHARGE**

Main BTN State	Early Termination Charge
AR, CA, KS, IN, MI, MO, OH, OK, TX, WI	<p><b><u>With No IL BTNs</u></b></p> <ul style="list-style-type: none"> <li>• 50% of the unsatisfied MARC (after application of any Shortfall Charges) for the balance of the Term</li> </ul> <p><b><u>With IL BTNs</u></b></p> <ul style="list-style-type: none"> <li>• MARC is prorated for amount of MARC Eligible Charges in IL and outside IL <ul style="list-style-type: none"> <li>○ For IL BTNs, IL MARC Termination Charge; plus</li> <li>○ For non-IL BTNs, 50% of the unsatisfied MARC (prorated after application of any Shortfall Charges) for the balance of the Term</li> </ul> </li> </ul>
IL	<ul style="list-style-type: none"> <li>• the amount of unearned discounts for the 12-month period immediately preceding Customer's early termination ("IL MARC Termination Charge"). Unearned discounts are calculated by subtracting the discounted charges for Eligible services actually incurred during the twelve months immediately preceding termination from the discounted charges for those Eligible services that Customer would have incurred during that period under the longest CompleteLink 2.0 term for which the Customer would have actually qualified based upon the actual term of service (or Service Publication month-to-month rates for those Eligible services if the Customer would not have qualified for any CompleteLink 2.0 term)</li> </ul>

**7. BILLING TELEPHONE NUMBER (BTN) LIST**

<b>Eligibility:</b> <b>(max. of 1,000 BTNs)</b>	<p>All BTNs listed below or in an attachment:</p> <ul style="list-style-type: none"> <li>• must be valid business lines;</li> <li>• may not be Consolidated or Special Bill Numbers;</li> <li>• may not include Bill-Under, Working Telephone Numbers (WTNs), Account Telephone Numbers (ATNs), Cross Reference, Pager, Cell Phone, Pay Phone, Directory Advertising, Toll Free (800, 866, etc.) or Residential Numbers</li> <li>• are all of the BTNs intended by Customer to be included on Effective Date</li> </ul> <p>To qualify as an Eligible or Contributory Service, a service must be billed under one of the listed BTNs or under a BTN added by Customer through Customer's AT&amp;T Sales Contact.</p>
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**BTN List follows**

