

DATE: January 3, 2022

TO: Jessica Vealitzek, Chair
Operations Committee

Julie Simpson, Chair
Finance Committee

FROM: John E. Nelson
Director of Operations and Infrastructure

RECOMMENDATION: Recommend approval of a Resolution Awarding a Contract to West Side Tractor Sales Co. for the purchase of a Backhoe Loader, an Excavator, and two Track Loaders in the amount of \$550,415.15.

STRATEGIC DIRECTIONS SUPPORTED: Organizational Sustainability; Public Access and Connections.

FINANCIAL DATA: The replacement of three pieces of equipment (Units 252, 253 and 270) was approved as part of the adopted FY2021 Equipment Replacement Fund budget (92104100-804000) in the total amount of \$395,00.00 and carried forward. The replacement of another piece of equipment (Unit 273) was approved as part of the adopted FY2022 Equipment Replacement Fund budget in the amount of \$86,000.00. The total amount budgeted for the new equipment is \$481,000.00. The total actual cost of the equipment to be purchased will be \$550,415.15, which is 14.4% over the budgeted cost. The market for new heavy equipment has seen significant price increases in the past two years due to supply chain issues and sharp hikes in the price of steel. The additional amount of funding needed will come from the Equipment Replacement Fund and the annual user charge will be recalculated based on the actual total purchase price. Furthermore, recent auction results have yielded higher than expected sale prices for replaced equipment, so it is likely that more revenue than expected will accrue to the Equipment Replacement Fund.

BACKGROUND: In accordance with the District's equipment replacement guidelines, staff determined previously that four pieces of heavy equipment are due for replacement, including a 2004 Caterpillar D4-G crawler bulldozer (Unit 252), a 2005 John Deere 310SG backhoe tractor (Unit 253), a 2010 Volvo EC160CL excavator (Unit 270), and a 2011 Caterpillar 297C multi-terrain loader (Unit 273). To replace these pieces of heavy equipment, four new pieces will be purchased, including a 2022 John Deere 160G FT4 Excavator, a 2022 John Deere 310SL HL Backhoe Loader, and two (2) 2022 John Deere 333G Track Loaders – one with a dozer blade attachment.

The desired replacement pieces are being purchased through a Sourcewell contract, pursuant to the Illinois Governmental Joint Purchasing Act. Sourcewell (formerly known as The National Joint Powers Alliance) is an intergovernmental purchasing cooperative and unit of local government created by the Minnesota legislature (Minn. Const. art. XII, sec. 3).

The excavator and backhoe loader are expected to be in service for fifteen (15) years per the District's equipment replacement guidelines. The two compact track loaders are expected to be in service for ten (10) years per the District's equipment replacement guidelines.

REVIEW BY OTHERS: Chief Operations Officer, Director of Finance, Purchasing Manager, Corporate Counsel.

**LAKE COUNTY FOREST PRESERVE DISTRICT
LAKE COUNTY, ILLINOIS**

**A RESOLUTION AWARDING A CONTRACT TO WEST SIDE TRACTOR SALES CO.
FOR THE PURCHASE OF A BACKHOE LOADER, AN EXCAVATOR AND TWO
TRACK LOADERS**

WHEREAS, the Lake County Forest Preserve District (the “District”) desires to purchase a John Deere 310SL HL Backhoe Loader, a John Deere 160G FT4 Excavator, and two John Deere 333G Track Loaders, or approved equivalents (the “Equipment”); and

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act, 30 ILCS 525/1, et seq., any governmental unit may purchase personal property, supplies, and services jointly with one or more other governmental units if one of the governmental units has publicly advertised for, and received, competitive, sealed bids or proposals, and has awarded a contract for such personal property, supplies, and services to the lowest responsible bidder or the highest ranking proposer, all in accordance with such Act; and

WHEREAS, Sourcewell (an intergovernmental purchasing cooperative and unit of local government created under Minnesota law) has publicly advertised for, and received, competitive sealed proposals for the Equipment; and

WHEREAS, Sourcewell has awarded contract 032119-JDC to John Deere Construction Retail Sales as the highest ranking proposer for the Equipment (the “Sourcewell Contract”) and the Sourcewell Contract provides that units of local government may enter into contracts with John Deere Construction Retail Sales on the terms provided in the Sourcewell Contract; and

WHEREAS, John Deere Construction Retail Sales has provided a proposal for the Equipment, pursuant to the Sourcewell Contract, for a price of \$550,415.15 (the “Contract Price”); and

WHEREAS, it is in the best interest of the District to award a contract for the Equipment to West Side Tractor Sales Co. as the agent of John Deere Construction Retail Sales for the Contract Price on the same terms provided in the Sourcewell Contract (the “Contract”);

NOW, THEREFORE, BE IT RESOLVED by the Board of Commissioners of the Lake County Forest Preserve District, Lake County, Illinois, THAT:

Section 1. Recitals. The recitals set forth above are incorporated as a part of this Resolution by this reference.

Section 2. Award of Contract. The proposal submitted by John Deere Construction Retail Sales for the Equipment in the amount of the Contract Price is hereby accepted, and the Contract for the Equipment is hereby awarded to West Side Tractor Sales Co., as agent of John Deere Construction Retail Sales.

Section 3. Execution of Contract. The Executive Director of the District is hereby authorized and directed to execute the Contract with West Side Tractor Sales Co.

Section 4. Payments. The District Treasurer shall make payments under the Contract only pursuant to and in accordance with the Contract terms.

Section 5. Effective Date. This Resolution shall be in full force and effect from and after its passage and approval in the manner provided by law.

PASSED this _____ day of _____, 2022

AYES:

NAYS:

APPROVED this _____ day of _____, 2022

Angelo D. Kyle, President
Lake County Forest Preserve District

ATTEST:

Julie Gragnani, Secretary
Lake County Forest Preserve District

Exhibit No. _____