



LAKE COUNTY FOREST PRESERVES  
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Preservation, Restoration, Education and Recreation

**DATE:** January 8, 2018

**MEMO TO:** Ann B. Maine, President

Craig Taylor, Chair  
Operations Committee

S. Michael Rummel, Chair  
Finance Committee

**FROM:** Alex Ty Kovach  
Executive Director

**RECOMMENDATION:** Approve revisions to the Golf Course fees effective for the 2018 Golf season (per the attached exhibit).

**STRATEGIC DIRECTION SUPPORTED:** Organizational Sustainability

**FINANCIAL DATA:** If the recommended fee changes are approved for the 2018 golf season it is estimated that \$40,000 in additional revenues will be generated.

**BACKGROUND:** Section 4 of the Annual Fee Ordinance, adopted by the Board on June 13, 2017, states that “The District President, upon recommendation of the Executive Director and approval of the Finance Committee and any appropriate standing committee, is hereby authorized to establish revised fees and charges prior to adoption of the next Annual Fee Ordinance.”

District golf courses are managed as an enterprise fund operation. The District’s goal is that user fees cover 100% of the costs associated with the courses. This includes normal operating costs as well as the costs of capital improvements for the courses.

The attached schedule presents the recommended price revisions for the 2018 golf season. Adjustments for the 2018 season are primarily focused on making the fees to use golf cars more consistent at each course. Course attendance numbers and comparisons of comparable courses’ pricing in the area were used in determining where price adjustments should be made in the fee schedule. The golf fees were last revised in 2017.

**REVIEW BY OTHERS:** Chief Operations Officer, Director of Finance, Corporate Counsel

**APPROVAL:** Motion to approve the attached revised Golf Enterprise Fund fees effective for the 2018 Golf season.

**OPERATIONS COMMITTEE:**

Date: \_\_\_\_\_  Roll Call Vote: Ayes: \_\_\_\_ Nays: \_\_\_\_\_  
 Voice Vote Majority Ayes; Nays: \_\_\_\_\_

**FINANCE COMMITTEE:**

Date: \_\_\_\_\_  Roll Call Vote: Ayes: \_\_\_\_ Nays: \_\_\_\_\_  
 Voice Vote Majority Ayes; Nays: \_\_\_\_\_

REVISION OF FEE ORDINANCE ADOPTED 7/1/17  
PAGES 21 AND 22 - GOLF COURSE FEES

(1) Golf Course Fees – Brae Loch, Countryside and ThunderHawk

(A) Brae Loch Golf Club

Green Fees

	Walk	Ride
Monday – Friday (excludes holidays)		
18 Holes	\$25.00	<del>\$32.00</del> \$33.00
Senior (ages 62 & up)	\$22.00	<del>\$29.00</del> \$30.00
Junior 9 Holes (ages 17 & under)	\$15.00	\$25.00
Junior 18 Holes (ages 17 & under)	\$20.00	\$30.00

Saturday, Sunday and Holidays		
18 Holes	\$34.00	<del>\$44.00</del> \$45.00

Permanent Tee Times		
Saturday – Sunday, foursomes only		\$80.00/golfer

(B) Countryside Golf Club

Green Fees

	Walk	Ride
Monday – Friday (excludes holidays)		
18 Holes	\$31.00	<del>\$42.00</del> \$43.00
Senior (ages 62 & up)	\$25.00	<del>\$36.00</del> \$37.00
Junior 9 Holes (ages 17 & under)	\$20.00	\$30.00
Junior 18 Holes (ages 17 & under)	\$15.00	\$25.00

Saturday, Sunday and Holidays		
18 Holes	\$44.00	<del>\$55.00</del> \$56.00

Permanent Tee Times		
Saturday – Sunday, foursomes only		\$120.00/golfer

(C) ThunderHawk Golf Club

Green Fees

	Walk	Ride
Monday – Friday (excludes holidays)		
18 Holes	\$55.00	\$70.00
Senior (ages 62 & up)	\$45.00	\$60.00
Junior (ages 17 & under)	\$39.00	\$49.00

Saturday, Sunday and Holidays		
18 Holes	<del>\$89.00</del> \$90.00	<del>\$89.00</del> \$90.00

Permanent Tee Times		
Saturday – Sunday, foursomes only		\$250.00/golfer

*For all golf courses, any off-hour rates (i.e. Twilight, Replay and 9 Holes), promotional rates, off-season rates or negotiated rates are at the determination and discretion of the golf management team, and will never be higher than the posted/approved 18 Hole rate established for that day of the week as listed in the Fee Ordinance*

REVISION OF FEE ORDINANCE ADOPTED 7/1/17  
PAGES 21 AND 22 - GOLF COURSE FEES

Season Passes (For use only at Brae Loch and Countryside)

	Early Bird	Regular
Senior Individual – Limited Play (Mon – Fri; ages 62 & up)	<del>\$ 850.00</del> \$935.00	<del>\$ 935.00</del> \$1,030.00
Senior Family – Limited Play	<del>\$1,500.00</del> \$1,650.00	<del>\$1,650.00</del> \$1,820.00

- Season passes will only be sold to those players who possess a previous year season pass. No new season passes will be sold to anyone not grandfathered as of September 9, 2015.
- In order to continue their “grandfathered” status, pass holders must purchase a new season pass under their current classification, and continue to purchase a season pass each year thereafter or their season pass will be terminated.
- Grandfathered season pass holders cannot transfer their season pass to anyone. Grandfathered season pass holders who request and received a refund of their season pass will be deemed terminated of their pass holder eligibility.