

Enterprise Fund



**FACILITIES – BRAE LOCH, COUNTRYSIDE,
AND THUNDERHAWK GOLF COURSES**

FY 2016/17 Budget Narrative

LAKE COUNTY FOREST PRESERVES



GENERAL PROGRAM STATEMENT

The Lake County Forest Preserves operate and maintain four 18-hole golf courses and support facilities at three locations for the purpose of providing quality outdoor recreation to Lake County residents. Countryside (*Prairie* and *Traditional* courses) is a 36-hole golf course with food and beverage service, golf instructional program, and learning center. ThunderHawk is an award-winning 18-hole golf course with food and beverage service featuring a 200-seat capacity special events facility, golf instructional program, and learning center. ThunderHawk is the first *Certified Audubon Signature Sanctuary* in Illinois and is only the third public golf course in the world to earn the prestigious Signature Sanctuary certification for excellence in environmental stewardship. Brae Loch is an 18-hole golf course with food and beverage service, and a 200-seat capacity special events facility.

The current economic environment continues to provide challenges in the golf industry. Fiscally responsible operations of the District’s golf courses will be necessary to maintain a positive operating income. Expenses will continue to be analyzed for any additional savings, but an increase in operating income will need to come from increased operating revenues. Continued increased marketing efforts will play a key role in this effort.

PERFORMANCE MEASUREMENTS	2013/14 ACTUAL	2014/15 ACTUAL	2015/16 ESTIMATED	2016/17 PROPOSED
Greens Fees, Perm Starts, Outings	\$2,400,026	\$2,167,410	\$2,481,400	\$2,516,400
Season Pass Sales	\$80,263	\$77,075	\$75,000	\$60,000
Golf Cart Sales	\$772,405	\$799,087	\$875,000	\$880,000
Golf Shop Sales	\$133,750	\$135,517	\$164,000	\$167,000
Range Ball Sales	\$122,583	\$129,587	\$133,000	\$135,000
Food and Beverage Sales	\$281,549	\$302,135	\$331,000	\$333,000

Budget Request summary for Fiscal Year 2016/17

Enterprise Fund
All Golf Course Operations



LAKE COUNTY FOREST PRESERVES

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Budget
Revenues					
Green Fees	2,303,756	2,087,980	2,418,000	2,355,000	2,380,000
Season Passes	80,263	77,076	75,000	75,000	60,000
Permanent Starts	43,950	29,695	42,500	33,400	33,400
Outings	52,320	49,735	96,500	93,000	103,000
Golf Lessons	1,436	0	3,000	2,000	2,000
Player Services	1,230	6,340	4,200	4,500	4,500
Gas Cart Rental	772,405	799,087	855,000	875,000	880,000
Hand Cart Rental	4,941	5,485	5,250	5,250	5,250
Golf Club Rental	6,715	9,140	8,500	8,500	8,500
Range Balls	122,583	129,587	141,000	133,000	135,000
Golf Shop Sales	133,750	135,517	164,000	164,000	167,000
Food Sales-Snack Shop	60,451	61,173	65,500	64,000	64,500
Beverage Sales-Snack Shop	51,903	48,371	54,500	57,000	57,500
Beer Sales-Snack Shop	144,550	163,878	159,500	174,000	174,000
Liquor Sales-Snack Shop	24,645	28,713	34,000	36,000	37,000
Building Rentals	3,100	14,695	10,000	10,000	10,000
Other Revenues	9,812	29,188	15,600	10,100	10,100
Concessionaire Revenue	52,404	55,126	58,000	58,000	60,000
Total Revenues	\$3,870,214	\$3,730,786	\$4,210,050	\$4,157,750	\$4,191,750
Expenditures					
Personnel					
Salaries & Wages	711,495	759,868	770,880	795,390	788,610
Part Time Wages	852,476	804,576	1,031,460	876,360	946,320
Overtime Wages	27,009	30,783	25,500	29,890	25,500
Sick Pay Reimbursement	5,737	5,730	5,950	6,290	5,590
IMRF Contributions	156,124	152,311	169,240	164,760	179,510
FICA Contributions	118,138	121,312	140,270	129,090	135,150
Health Insurance	182,195	185,789	190,960	186,440	190,850
Total Personnel	2,053,174	2,060,369	2,334,260	2,188,220	2,271,530
Commodities					
Office Supplies	2,455	3,124	3,350	3,200	3,200
Postage	644	302	730	600	600
Gasoline & Oil	97,178	80,095	98,000	83,000	83,000
Uniforms	10,827	10,515	15,250	15,250	13,900
Small Tools & Equipment	3,339	4,286	5,200	5,200	5,200
Building Maint. Supplies	24,877	19,807	19,200	23,200	21,200
Ground Maint. Supplies	11,159	12,386	33,000	45,000	41,000
Equipment Maint. Supplies	72,225	72,742	80,000	80,000	81,000
Gravel & Soil	11,065	9,144	6,500	6,000	6,000
Herbicides	12,232	8,188	12,500	16,000	17,000
Fertilizer	84,875	65,147	89,500	80,500	82,000
Plant Protectors	120,977	92,061	119,500	111,500	112,500
Insecticides	9,185	10,350	14,500	19,500	19,500
Turfgrass Chemicals	46,779	39,792	61,000	59,000	60,000
Top Dressing	11,654	21,166	29,000	35,500	36,500
Irrigation Supplies	24,430	18,696	21,000	21,000	21,000
Landscaping, Trees, Shrubs	897	4,078	2,000	5,500	4,000
Operating Supplies	104,782	82,945	97,500	90,500	89,500
COGS-Golf Lessons	359	0	0	0	0
COGS-Handicap	4,600	9,565	6,500	5,500	5,500

Budget Request summary for Fiscal Year 2016/17

Enterprise Fund
All Golf Course Operations



LAKE COUNTY FOREST PRESERVES

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Budget
COGS-Pro Shop	79,169	82,581	84,000	87,500	88,000
COGS-Food	26,480	24,920	22,950	22,400	22,580
COGS-Beverage	19,864	19,623	16,350	17,100	17,250
COGS-Beer	41,038	43,919	39,880	43,500	43,500
COGS-Liquor	7,426	11,142	8,500	8,000	8,250
Total Commodities	828,516	746,574	885,910	884,450	882,180
Contractuals					
Computer Fees & Services	6,418	6,450	7,200	6,700	6,700
Merchant Credit Card Fees	92,435	80,699	87,000	86,500	86,500
Advertising	18,578	17,336	22,500	22,000	22,000
Printing	2,149	1,715	6,200	5,500	5,500
Dues & Subscriptions	4,347	3,649	5,200	4,490	4,490
Licenses & Permits	6,618	6,996	6,550	6,550	6,550
Liability Insurance	3,413	2,779	2,320	2,320	2,250
Workers Compensation Ins.	75,247	75,057	80,220	80,220	79,920
Property Insurance	22,450	21,247	20,030	20,030	19,020
State Unemployment Ins.	106,701	128,336	110,700	128,340	129,000
Natural Gas	28,877	16,502	20,800	23,260	26,300
Electricity	66,784	66,145	69,000	66,750	68,000
Telephone	35,714	38,278	35,000	39,180	36,000
Water & Sewer	3,242	3,893	4,750	3,800	4,050
Disposal Services	4,403	3,747	3,400	5,700	5,700
Pest Control	1,287	1,290	2,400	1,900	1,900
Repairs & Maint. Building	8,139	6,060	11,950	10,450	10,450
Repairs & Maint. Grounds	356	1,950	600	600	600
Repairs & Maint. Equipment	5,143	1,332	7,500	7,500	7,500
Equipment Rental	237,192	250,012	252,180	257,440	257,180
Vehicle Replacement Charge	0	14,290	14,290	14,290	12,520
IT Replacement Charge	3,150	4,130	10,700	10,700	10,700
Certifications and Education	88	60	2,400	2,400	1,800
Professional Development	5,272	5,105	8,000	8,000	8,000
Mileage Reimbursement	7,368	6,362	7,200	7,200	7,200
Miscellaneous Contractuals	16,470	23,906	25,970	26,820	28,920
Total Contractuals	761,841	787,326	824,060	848,640	848,750
Total Operating Expenses	3,643,531	3,594,269	4,044,230	3,931,310	4,002,460
Operating Income (Loss)	226,683	136,517	165,820	226,440	189,290
Nonoperating Revenue Interest	(48,436)	13,626	25,030	27,050	25,030
Interfund Transfer	(211,442)	(798,214)	0	0	0
Income (Loss) before capital outlay	(33,195)	(648,071)	190,850	253,490	214,320

Budget Request summary for Fiscal Year 2016/17

Enterprise Fund
All Golf Course Operations



LAKE COUNTY FOREST PRESERVES

	<u>2013/14 Actual</u>	<u>2014/15 Actual</u>	<u>2015/16 Budget</u>	<u>2015/16 Estimate</u>	<u>2016/17 Budget</u>
Non-Operating Expenses					
Capital					
Improvements to Ground	80,877	14,880	0	0	0
Improvements to Buildings	132,223	0	0	0	0
Machinery & Tools	116,367	220,185	109,500	108,170	107,000
Imprelis Funded Costs					
Consulting & Tree Care	24,291	2,810	0	0	0
Capital Improvements	15,355	130,913	0	0	0
Total Capital	369,113	368,788	109,500	108,170	107,000
Other Funding Sources					
Proceeds from Insurance Claim	23,589	0	0	0	0
Proceeds from Imprelis	197,428	65,422	0	0	0
Total Other Funding Sources	221,017	65,422	0	0	0
Cash Generated	\$(181,291)	\$(951,437)	\$81,350	\$145,320	\$107,320
Beginning Fund Balance	2,694,896	2,513,605	1,741,805	1,562,168	1,707,488
Ending Fund Balance	\$2,513,605	\$1,562,168	\$1,823,155	\$1,707,488	\$1,814,808

Budget Request Summary for Fiscal Year 2016/17

Fund: 8000 Countryside Golf Course

Department: Facilities

LAKE COUNTY FOREST PRESERVES

	<u>2013/14</u> <u>Actual</u>	<u>2014/15</u> <u>Actual</u>	<u>2015/16</u> <u>Budget</u>	<u>2015/16</u> <u>Estimate</u>	<u>2016/17</u> <u>Request</u>
Operating Revenues					
Green Fees	1,104,166	1,002,508	1,150,000	1,115,000	1,130,000
Season Passes	53,768	52,528	50,000	50,000	40,000
Permanent Starts	14,520	10,650	14,000	11,000	11,000
Outings	6,480	13,869	20,000	20,000	20,000
Golf Lessons	1,436	0	3,000	2,000	2,000
Player Services	690	5,310	1,200	2,500	2,500
Gas Cart Rental	416,903	434,501	465,000	460,000	460,000
Hand Cart Rental	3,684	3,185	4,000	3,000	3,000
Golf Club Rental	2,105	2,820	3,500	3,500	3,500
Range Balls	93,709	97,110	110,000	98,000	100,000
Golf Shop Sales	34,134	38,636	55,000	48,000	50,000
Food Sales-Snack Shop	48,088	47,887	51,000	51,000	51,000
Beverage Sales-Snack Shop	40,229	34,540	42,000	42,000	42,000
Beer Sales-Snack Shop	99,288	111,315	110,000	120,000	120,000
Liquor Sales-Snack Shop	17,873	15,421	20,000	20,000	20,000
Other Revenues	9,074	11,418	12,500	9,000	9,000
Total Operating Revenues	\$1,946,147	\$1,881,698	\$2,111,200	\$2,055,000	\$2,064,000
Operating Expenses					
Personnel					
Salaries & Wages	435,580	458,118	465,870	480,340	475,280
Part Time Wages	407,843	395,127	503,030	415,060	450,670
Overtime Wages	14,570	20,323	14,000	14,990	14,000
Sick Pay Reimbursement	4,079	4,008	4,190	4,750	4,190
IMRF Contributions	85,406	84,311	90,640	88,150	96,170
FICA Contributions	66,743	66,439	75,510	70,550	72,240
Health Insurance	112,774	114,801	117,750	115,020	117,580
Personnel	1,126,995	1,143,127	1,270,990	1,188,860	1,230,130
Commodities					
Office Supplies	1,133	1,097	1,350	1,200	1,200
Postage	329	288	300	300	300
Gasoline & Oil	58,779	46,790	58,000	50,000	50,000
Uniforms	4,733	7,536	7,200	7,200	5,850
Small Tools & Equipment	2,288	3,020	3,000	3,000	3,000
Building Maint. Supplies	15,885	11,854	9,000	9,000	9,000
Ground Maint. Supplies	10,601	12,386	10,000	18,000	14,000
Equipment Maint. Supplies	37,669	39,896	38,000	39,000	38,000
Gravel & Soil	0	0	2,000	2,000	2,000
Herbicides	6,234	5,510	7,000	8,000	9,000
Fertilizer	39,869	37,201	40,000	37,000	38,500
Plant Protectors	14,831	24,460	30,000	27,000	28,000
Insecticides	1,905	3,703	5,500	5,500	5,500
Turfgrass Chemicals	15,361	21,321	20,000	19,000	20,000
Top Dressing	4,886	10,978	13,000	15,000	16,000
Irrigation Supplies	11,157	14,162	12,000	12,000	12,000
Landscaping, Trees, Shrubs	528	1,571	1,500	3,500	2,000
Operating Supplies	53,795	42,624	56,000	52,000	51,000

Budget Request Summary for Fiscal Year 2016/17

Fund: 8000 Countryside Golf Course

Department: Facilities



LAKE COUNTY FOREST PRESERVES

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Request
COGS-Golf Lessons	359	0	0	0	0
COGS-Handicap	2,220	5,640	3,500	3,500	3,500
COGS-Pro Shop	19,197	21,294	20,000	19,000	19,000
COGS-Food	20,729	20,105	17,850	17,850	17,850
COGS-Beverage	14,903	13,695	12,600	12,600	12,600
COGS-Beer	29,115	30,179	27,500	30,000	30,000
COGS-Liquor	5,300	5,545	5,000	4,000	4,000
Commodities	371,806	380,855	400,300	395,650	392,300
Contractuals					
Legal Fees	0	0	0	10,000	0
Computer Fees & Services	3,338	3,096	3,600	3,100	3,100
Merchant Credit Card Fees	45,026	40,487	41,000	41,000	41,000
Advertising	7,918	6,592	12,000	12,000	12,000
Printing	2,149	20	4,000	3,500	3,500
Dues & Subscriptions	2,931	2,954	3,300	2,800	2,800
Licenses & Permits	2,935	2,941	3,000	3,000	3,000
Liability Insurance	1,325	1,085	930	930	900
Workers Compensation Ins.	38,877	38,373	40,550	40,550	40,400
Property Insurance	7,532	6,895	6,080	6,080	5,760
State Unemployment Ins.	47,861	60,691	47,860	60,690	61,000
Natural Gas	5,322	3,952	5,500	3,960	4,000
Electricity	28,815	25,863	28,000	25,860	27,000
Telephone	9,897	10,321	10,500	11,980	10,000
Water & Sewer	1,557	1,928	2,000	1,950	2,000
Disposal Services	1,887	1,576	1,400	2,100	2,100
Pest Control	419	419	1,000	800	800
Repairs & Maint. Building	3,467	4,812	5,000	5,000	5,000
Repairs & Maint. Grounds	0	1,950	500	500	500
Repairs & Maint. Equipment	2,975	954	5,000	5,000	5,000
Equipment Rental	115,947	118,812	119,750	124,750	124,750
Vehicle Replacement Charge	0	8,550	8,550	8,550	8,600
IT Replacement Charge	1,960	2,560	4,460	4,460	4,460
Certifications and Education	88	60	1,200	1,200	600
Professional Development	3,838	3,620	6,000	6,000	6,000
Mileage Reimbursement	7,368	6,362	7,200	7,200	7,200
Miscellaneous Contractuals	4,993	5,236	8,200	9,400	10,000
Contractuals	348,425	360,109	376,580	402,360	391,470
Total Expenditures	1,847,226	1,884,091	2,047,870	1,986,870	2,013,900
Operating Income (Loss)	98,921	(2,393)	63,330	68,130	50,100
Non-Operating Revenue Int.	(38,102)	11,107	22,810	25,930	22,810
Income (Loss) before capital outlay	60,819	8,714	86,140	94,060	72,910

Budget Request Summary for Fiscal Year 2016/17

Fund: 8000 Countryside Golf Course

Department: Facilities

**LAKE COUNTY FOREST PRESERVES**

	<u>2013/14</u> <u>Actual</u>	<u>2014/15</u> <u>Actual</u>	<u>2015/16</u> <u>Budget</u>	<u>2015/16</u> <u>Estimate</u>	<u>2016/17</u> <u>Request</u>
Non-Operating Expenses					
Capital					
Improvements to Ground	0	0	0	0	0
Machinery & Tools	70,287	118,626	85,500	83,730	64,000
Imprelis Funded Costs					
Consulting & Tree Care	15,748	645	0	0	0
Total Capital	86,035	119,271	85,500	83,730	64,000
Other Funding Sources					
Funds from Insurance Claim	23,589	0	0	0	0
Proceeds from Imprelis	171,493	0	0	0	0
Total Other Funding Sources	195,082	0	0	0	0
 Cash Generated	 \$169,866	 \$(110,557)	 \$640	 \$10,330	 \$8,910
 Beginning Fund Balance	 4,405,072	 4,574,938	 4,533,358	 4,464,381	 4,474,711
Ending Fund Balance	\$4,574,938	\$4,464,381	\$4,533,998	\$4,474,711	\$4,483,621

Budget Request Summary for Fiscal Year 2016/17

Fund: 8100 Brae Loch Golf Course

Department: Facilities



LAKE COUNTY FOREST PRESERVES

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Request
Operating Revenues					
Green Fees	326,320	324,902	378,000	350,000	360,000
Season Passes	26,495	24,548	25,000	25,000	20,000
Permanent Starts	3,080	2,440	3,000	2,400	2,400
Outings	6,417	3,786	16,500	13,000	13,000
Gas Cart Rental	101,465	99,773	115,000	120,000	125,000
Hand Cart Rental	1,082	2,100	1,000	2,000	2,000
Golf Club Rental	870	960	1,000	1,000	1,000
Golf Shop Sales	8,582	11,104	14,000	11,000	12,000
Food Sales-Snack Shop	12,363	13,286	14,500	13,000	13,500
Beverage Sales-Snack Shop	11,674	13,831	12,500	15,000	15,500
Beer Sales-Snack Shop	45,262	52,563	49,500	54,000	54,000
Liquor Sales-Snack Shop	6,772	13,292	14,000	16,000	17,000
Building Rentals	3,100	14,695	10,000	10,000	10,000
Other Revenues	658	4,173	3,000	1,000	1,000
Total Operating Revenues	\$554,140	\$581,453	\$657,000	\$633,400	\$646,400
Operating Expenses					
Personnel					
Salaries & Wages	110,986	118,092	118,420	121,830	121,340
Part Time Wages	145,422	145,111	178,940	151,100	158,560
Overtime Wages	6,238	3,421	3,000	3,800	3,000
Sick Pay Reimbursement	600	616	630	770	630
IMRF Contributions	25,078	24,870	28,350	28,480	28,540
FICA Contributions	18,888	21,017	23,020	20,800	21,690
Health Insurance	26,401	26,849	27,480	26,880	27,530
Personnel	333,613	339,976	379,840	353,660	361,290
Commodities					
Office Supplies	363	544	500	500	500
Postage	51	8	80	50	50
Gasoline & Oil	19,394	16,134	20,000	15,000	15,000
Uniforms	1,819	1,260	2,850	2,850	2,850
Small Tools & Equipment	1,051	643	1,200	1,200	1,200
Building Maint. Supplies	2,431	1,689	3,200	3,200	3,200
Ground Maint. Supplies	489	0	2,000	2,000	2,000
Equipment Maint. Supplies	16,078	15,417	16,000	16,000	18,000
Gravel & Soil	0	373	2,500	2,000	2,000
Herbicides	2,751	0	1,500	3,000	3,000
Fertilizer	12,544	12,783	13,500	13,500	13,500
Plant Protectors	6,687	2,315	4,500	4,500	4,500
Turfgrass Chemicals	2,991	555	3,000	2,000	2,000
Top Dressing	2,095	3,072	4,000	3,500	3,500
Irrigation Supplies	9,058	1,526	4,000	4,000	4,000
Landscaping, Trees, Shrubs	369	2,507	500	2,000	2,000
Operating Supplies	18,422	12,508	11,000	10,000	10,000
COGS-Pro Shop	4,269	6,305	7,000	5,500	6,000
COGS-Food	5,751	4,815	5,100	4,550	4,730
COGS-Beverage	4,961	5,928	3,750	4,500	4,650
COGS-Beer	11,923	13,740	12,380	13,500	13,500
COGS-Liquor	2,126	5,597	3,500	4,000	4,250
Commodities	125,623	107,719	122,060	117,350	120,430

Budget Request Summary for Fiscal Year 2016/17

Fund: 8100 Brae Loch Golf Course

Department: Facilities



LAKE COUNTY FOREST PRESERVES

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Request
Contractuals					
Merchant Credit Card Fees	10,107	9,250	10,000	9,500	9,500
Advertising	2,586	2,383	2,500	2,000	2,000
Printing	0	1,195	1,200	1,000	1,000
Dues & Subscriptions	145	140	500	290	290
Licenses & Permits	2,935	2,793	2,950	2,950	2,950
Liability Insurance	286	254	230	230	230
Workers Compensation Ins.	9,827	10,607	12,250	12,250	12,200
Property Insurance	4,025	3,737	3,640	3,640	3,500
State Unemployment Ins.	11,127	19,647	12,120	19,650	20,000
Natural Gas	16,751	5,551	8,000	12,000	15,000
Electricity	16,316	16,799	18,000	17,890	17,000
Telephone	9,278	9,440	8,500	9,200	8,500
Water & Sewer	1,131	1,242	2,000	1,260	1,300
Disposal Services	774	679	1,000	1,000	1,000
Pest Control	576	576	900	600	600
Repairs & Maint. Building	3,002	1,088	2,950	1,450	1,450
Repairs & Maint. Grounds	356	0	100	100	100
Repairs & Maint. Equipment	0	378	1,500	1,500	1,500
Equipment Rental	53,658	55,345	56,370	56,630	56,370
Vehicle Replacement Charge	0	3,040	3,040	3,040	3,090
IT Replacement Charge	440	580	1,780	1,780	1,780
Miscellaneous Contractuals	3,806	6,193	7,650	5,500	5,000
Contractuals	147,126	150,917	157,180	163,460	164,360
Total Expenditures	606,362	598,612	659,080	634,470	646,080
Operating Income (Loss)	(52,222)	(17,159)	(2,080)	(1,070)	320
Non-Operating Revenue Int.	(10,334)	2,519	2,220	1,120	2,220
Income (Loss) before capital outlay	(62,556)	(14,640)	140	50	2,540
Non-Operating Expenses					
Capital					
Improvements to Ground	80,877	14,880	0	0	0
Improvements to Buildings	132,223	0	0	0	0
Imprelis Funded Costs					
Consulting & Tree Care	8,543	2,165	0	0	0
Capital Improvements	0	130,913	0	0	0
Total Capital	221,643	147,958	0	0	0
Other Funding Sources					
Proceeds from Imprelis	25,935	65,422	0	0	0
Total Other Funding Sources	25,935	65,422	0	0	0
Cash Generated	\$(258,264)	\$(97,176)	\$140	\$50	\$2,540
Beginning Fund Balance	889,168	630,904	636,714	533,728	533,778
Ending Fund Balance	\$630,904	\$533,728	\$636,854	\$533,778	\$536,318

Budget Request Summary for Fiscal Year 2016/17

Fund: 8300 Thunderhawk Golf Course

Department: Facilities

**LAKE COUNTY FOREST PRESERVES**

	<u>2013/14</u> <u>Actual</u>	<u>2014/15</u> <u>Actual</u>	<u>2015/16</u> <u>Budget</u>	<u>2015/16</u> <u>Estimate</u>	<u>2016/17</u> <u>Request</u>
Operating Revenues					
Green Fees	873,270	760,570	890,000	890,000	890,000
Permanent Starts	26,350	16,605	25,500	20,000	20,000
Outings	39,423	32,080	60,000	60,000	70,000
Player Services	540	1,030	3,000	2,000	2,000
Gas Cart Rental	254,037	264,813	275,000	295,000	295,000
Hand Cart Rental	175	200	250	250	250
Golf Club Rental	3,740	5,360	4,000	4,000	4,000
Range Balls	28,874	32,477	31,000	35,000	35,000
Golf Shop Sales	91,034	85,777	95,000	105,000	105,000
Other Revenues	80	13,597	100	100	100
Concessionaire Revenue	52,404	55,126	58,000	58,000	60,000
Total Operating Revenues	\$1,369,927	\$1,267,635	\$1,441,850	\$1,469,350	\$1,481,350
Operating Expenses					
Personnel					
Salaries & Wages	164,929	183,658	186,590	193,220	191,990
Part Time Wages	299,211	264,338	349,490	310,200	337,090
Overtime Wages	6,201	7,039	8,500	11,100	8,500
Sick Pay Reimbursement	1,058	1,106	1,130	770	770
IMRF Contributions	45,640	43,130	50,250	48,130	54,800
FICA Contributions	32,507	33,856	41,740	37,740	41,220
Health Insurance	43,020	44,139	45,730	44,540	45,740
Personnel	592,566	577,266	683,430	645,700	680,110
Commodities					
Office Supplies	959	1,483	1,500	1,500	1,500
Postage	264	6	350	250	250
Gasoline & Oil	19,005	17,171	20,000	18,000	18,000
Uniforms	4,275	1,719	5,200	5,200	5,200
Small Tools & Equipment	0	623	1,000	1,000	1,000
Building Maint. Supplies	6,561	6,264	7,000	11,000	9,000
Ground Maint. Supplies	69	0	21,000	25,000	25,000
Equipment Maint. Supplies	18,478	17,429	26,000	25,000	25,000
Gravel & Soil	11,065	8,771	2,000	2,000	2,000
Herbicides	3,247	2,678	4,000	5,000	5,000
Fertilizer	32,462	15,163	36,000	30,000	30,000
Plant Protectors	99,459	65,286	85,000	80,000	80,000
Insecticides	7,280	6,647	9,000	14,000	14,000
Turfgrass Chemicals	28,427	17,916	38,000	38,000	38,000
Top Dressing	4,673	7,116	12,000	17,000	17,000
Irrigation Supplies	4,215	3,008	5,000	5,000	5,000
Operating Supplies	32,565	27,813	30,500	28,500	28,500
COGS-Handicap	2,380	3,925	3,000	2,000	2,000
COGS-Pro Shop	55,703	54,982	57,000	63,000	63,000
Commodities	331,087	258,000	363,550	371,450	369,450

Budget Request Summary for Fiscal Year 2016/17

Fund: 8300 Thunderhawk Golf Course

Department: Facilities

**LAKE COUNTY FOREST PRESERVES**

	2013/14 Actual	2014/15 Actual	2015/16 Budget	2015/16 Estimate	2016/17 Request
Contractuals					
Computer Fees & Services	3,080	3,354	3,600	3,600	3,600
Merchant Credit Card Fees	37,302	30,962	36,000	36,000	36,000
Advertising	8,074	8,361	8,000	8,000	8,000
Printing	0	500	1,000	1,000	1,000
Dues & Subscriptions	1,271	555	1,400	1,400	1,400
Licenses & Permits	748	1,262	600	600	600
Liability Insurance	1,802	1,440	1,160	1,160	1,120
Workers Compensation Ins.	26,543	26,077	27,420	27,420	27,320
Property Insurance	10,893	10,615	10,310	10,310	9,760
State Unemployment Ins.	47,713	47,998	50,720	48,000	48,000
Natural Gas	6,804	6,999	7,300	7,300	7,300
Electricity	21,653	23,483	23,000	23,000	24,000
Telephone	16,539	18,517	16,000	18,000	17,500
Water & Sewer	554	723	750	590	750
Disposal Services	1,742	1,492	1,000	2,600	2,600
Pest Control	292	295	500	500	500
Repairs & Maint. Building	1,670	160	4,000	4,000	4,000
Repairs & Maint. Equipment	2,168	0	1,000	1,000	1,000
Equipment Rental	67,587	75,855	76,060	76,060	76,060
Vehicle Replacement Charge	0	2,700	2,700	2,700	830
IT Replacement Charge	750	990	4,460	4,460	4,460
Certifications and Education	0	0	1,200	1,200	1,200
Professional Development	1,434	1,485	2,000	2,000	2,000
Miscellaneous Contractuals	7,671	12,477	10,120	11,920	13,920
Contractuals	266,290	276,300	290,300	292,820	292,920
Total Expenditures	1,189,943	1,111,566	1,337,280	1,309,970	1,342,480
Operating Income (Loss)	179,984	156,069	104,570	159,380	138,870
Interfund Transfer	(211,442)	(798,214)	0	0	0
Income (Loss) before capital outlay	(31,458)	(642,145)	104,570	159,380	138,870
Non-Operating Expenses					
Capital					
Improvements to Ground	15,355	0	0	0	0
Machinery & Tools	46,080	101,559	24,000	19,480	24,000
Total Capital	61,435	101,559	24,000	24,440	43,000
Cash Generated	\$(92,893)	\$(743,704)	\$80,570	\$134,940	\$95,870
Beginning Fund Balance	(2,599,344)	(2,692,237)	(3,428,267)	(3,435,941)	(3,301,001)
Ending Fund Balance	\$(2,692,237)	\$(3,435,941)	\$(3,347,697)	\$(3,301,001)	\$(3,205,131)

Lake County Forest Preserve District
Five-Year Capital Improvement Plan for Golf Course Facilities

	Estimated Project Costs	Budget 2015/16	Estimated 2015/16	New Funding	FY 2016/17	FY 2017/18	FY 2018/19	FY 2019/20	FY 2020/21	Total Funding	Amount of Unfunded Projects
Project											
Countryside Golf Course:											
2 Tri Plex Tee Mowers	62,000	62,000	61,000	0	0	0	0	0	0	62,000	0
Tow Behind Blower	7,000	7,000	6,800	0	0	0	0	0	0	7,000	0
Bunker Rake	16,500	16,500	15,931	0	0	0	0	0	0	16,500	0
300 Gallon Sprayer	47,000	0	0	47,000	47,000	0	0	0	0	47,000	0
Bunker Rake	34,000	0	0	34,000	17,000	0	17,000	0	0	34,000	0
Fairway Mowers	150,000	0	0	0	0	50,000	50,000	50,000	0	150,000	0
Fairway/Green Verticut Units	25,000	0	0	0	0	25,000	0	0	0	25,000	0
ThunderHawk Golf Course:											
Tractor	24,000	24,000	24,440	0	0	0	0	0	0	24,000	0
Core/Plug Processor	24,000	0	0	24,000	24,000	0	0	0	0	24,000	0
Greens Roller	12,000	0	0	12,000	12,000	0	0	0	0	12,000	0
Tow Behind Blower	7,000	0	0	7,000	7,000	0	0	0	0	7,000	0
Fairway Mowers	150,000	0	0	0	0	50,000	50,000	50,000	0	150,000	0
Fairway/Green Verticut Units	25,000	0	0	0	0	25,000	0	0	0	25,000	0
Bunker Rake	17,000	0	0	0	0	0	17,000	0	0	17,000	0
Cart Path Curb replacement	TBD	0	0	0	0	0	0	0	0	0	0
HVAC	110,000	0	0	0	0	50,000	0	60,000	0	110,000	0
Irrigation Control System	175,000	0	0	0	0	0	175,000	0	0	175,000	0
	\$885,500	\$109,500	\$108,171	\$124,000	\$107,000	\$200,000	\$309,000	\$160,000	\$0	\$885,500	\$0